
**SEMINOLE COUNTY GOVERNMENT
AGENDA MEMORANDUM**

SUBJECT: Professional Services: PS-2685-07/DRS - Architectural and Engineering Services for Seminole County Fallen Heroes Memorial

DEPARTMENT: Administrative Services

DIVISION: Purchasing and Contracts

AUTHORIZED BY: Frank Raymond

CONTACT: David Santiago

EXT: 7106

MOTION/RECOMMENDATION:

Approve the ranking list and authorize staff to negotiate rates for PS-2685-07/DRS – Architectural and Engineering Services for the Seminole County Fallen Heroes Memorial with Herbert-Halback, Inc (HHI), Orlando (Not to exceed \$200,000.00 over the term of the Agreement).

County-wide

Ray Hooper

BACKGROUND:

PS-2685-07/DRS will provide architectural and engineering services for the Seminole County Fallen Heroes Memorial. The selected firm will provide design services, site analysis, planning, coordination, project administration and management, and construction contract administration for a memorial for Seminole County law enforcement, fire fighters, and veterans. The project was publicly advertised and the County received five (5) submittals (listed below alphabetically):

- Bellomo-Herbert & Company, Inc.
- Bentley Architects & Engineers, Inc.
- Herbert-Halback, Inc. (HHI)
- Starmer Ranaldi, Inc.
- VIA Concepts, LLC

The Evaluation Committee, which consisted of Ray Hooper, Purchasing and Contracts Manager; Meloney Lung, Support Services Manager; Paula Ritchey, Lieutenant, Public Safety; Kathryn Townsend, Purchasing Supervisor, Seminole County Sheriff's Office; and George Tingle, Veterans Affairs Officer, agreed to short-list and interview the top three (3) ranked firms. The Evaluation Committee interviewed these firms giving consideration to the following criteria:

- Understanding of the Project/Project Execution
- Experience on Historical or Similar Projects
- Sub-Contracting Arrangements
- Ability to network with non-profits/Grants/Fundraising
- Budget/Value Engineering

The attached backup documentation includes the Project Scope, Bid Tabulation, Presentation

Scoring and Evaluation Sheets, and Presentation Summaries. The Evaluation Committee recommends that the Board approve the ranking below and authorize staff to negotiate rates with the top ranked firm in accordance with F.S. 287.055, the Consultants Competitive Negotiation Act (CCNA):

1. Herbert-Halback, Inc. (HHI)
2. Bellomo-Herbert & Company, Inc.
3. VIA Concepts, LLC

STAFF RECOMMENDATION:

Staff recommends the Board approve the ranking list and authorize staff to negotiate rates for PS-2685-07/DRS – Architectural and Engineering Services for the Seminole County Fallen Heroes Memorial with Herbert-Halback, Inc (HHI), Orlando (Not to exceed \$200,000.00 over the term of the Agreement).

ATTACHMENTS:

1. PS-2685-07_DRS Backup Documents

Additionally Reviewed By: <input checked="" type="checkbox"/> County Attorney Review (Arnold Schneider)

PS-2685-07/DRS
Architectural and Engineering Services for the Seminole County
Fallen Heroes Memorial

Scope of Services

Seminole County Government is requesting proposals from architectural/engineering firms to provide design services, site analysis, planning, coordination, project administration and management, and construction contract administration for a memorial for County law enforcement, fire fighters, and veterans. The memorial will be located to the east of the Criminal Justice Center and fronting on US 17-92 adjacent to the existing pond. Site plan attached.

The design and location of the memorial will be capable of holding ceremonies for remembrance, recognition, and awards. The memorial will be located in the park-like setting east of the Criminal Justice Center. Electric and water is available for lighting and water features associated with the memorial. The names of the fallen may be displayed/engraved in granite or marble features in chronological order of their passing with the symbol of their branch of service/office following their name.

The budget for this project has not been established at the time of the proposal request. Funding is anticipated from multiple non-profit organizations, donations and in-kind services.

The contract agreement will be awarded to a single Consultant as a master agreement. Work issued under this agreement will be in the form of executed Work Orders. The contract term will be three (3) years.

**B.C.C. - SEMINOLE COUNTY, FL
PS TABULATION SHEET**

ALL SUBMITTALS ACCEPTED BY SEMINOLE COUNTY ARE SUBJECT TO THE COUNTY'S TERMS AND CONDITIONS AND ANY AND ALL ADDITIONAL TERMS AND CONDITIONS SUBMITTED BY THE PROPOSERS ARE REJECTED AND SHALL HAVE NO FORCE AND EFFECT. PS DOCUMENTS FROM THE PROPOSERS LISTED HEREIN ARE THE ONLY SUBMITTALS RECEIVED TIMELY AS OF THE ABOVE OPENING DATE AND TIME. ALL OTHER PS DOCUMENTS SUBMITTED IN RESPONSE TO THIS SOLICITATION, IF ANY, ARE HEREBY REJECTED AS LATE.

BID NUMBER: PS-2685-07/DRS

BID TITLE: Architectural and Engineering Services for the Seminole County Fallen Heroes Memorial

DATE: November 14, 2007

TIME: 2:00 P.M.

Page 1 of 1

Response #1	Response #2	Response #3	Response #4
Bellomo-Herbert & Company, Inc. 801 N. Orange Ave, Ste 730 Orlando, Florida 32801 Mr. Glenn Herbert, FASLA, VP (407) 422-4845 Phone (407) 422-0699 Fax	Bentley Architects & Engineers, Inc. 665 W. Warren Avenue Longwood, Florida 32728 Mr. Gary Kranston, AIA, VP (407) 331-6116 Phone (407) 331-4566 Fax	Herbert-Halback, Inc. (HHI) 423 S. Keller Road, Ste 300 Orlando, Florida 32810-6132 Ms. Virginia Corless, President (407) 422-1449 Phone (407) 875-0851 Fax	Starmer Ranaldi, Inc. 820 W. Broadway St., Ste 3000 Oviedo, Florida 32765 Mr. Joseph A. Ranaldi, VP (407) 977-1080 Phone (407) 977-1019 Fax
Response #5			
VIA Concepts, LLC 506 Third Street South Jacksonville, Florida 32250 Ms. Ana Paula Ibarra, Principal (904) 249-9900 Phone (904) 249-6555 Fax			

Opened and Tabulated by:

David R. Santiago, CPPB, Sr. Procurement Analyst (Posted: November 14, 2007 at 1600)

Evaluation Committee Meeting:

November 20, 2007 at 2:00 pm, 1101 E. First Street, Sanford, FL 32771, Room 3208 (Purchasing & Contracts)

Short-Listed Firms:

Bellomo-Herbert & Company, Inc; Herbert-Halback, Inc.; and VIA Concepts, LLC

(Posted: November 20, 2007 at 1730)

Telephone Presentations:

November 28, 2007 beginning at 2:30 p.m.

Recommendation of Award:

Herbert-Halback, Inc. (HHI) (Posted: November 28, 2007 at 1650)

BCC Agenda Date:

December 11, 2007

EVALUATION RANKINGS

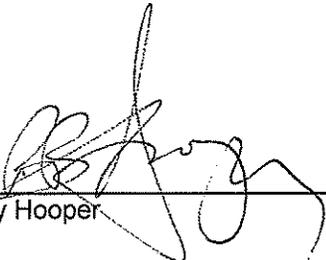
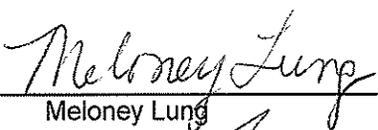
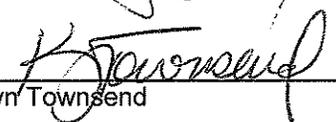
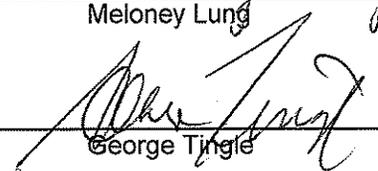
November 20, 2007

PS-2685-07/DRS - Architectural and Engineering Services for the Seminole County Fallen Heroes Memorial

	R. Hooper	M. Lung	P. Richie	K. Townsend	G. Tingle	TOTAL POINTS	RANKING
Bellomo-Herbert & Company	2	2	4	4	5	17	3
Bentley Architects & Engineers	4	5	1	5	4	19	5
Herbert-Halback (HHI)	3	1	3	2	1	10	1
Starmer Ranaldi	5	4	5	3	1	18	4
VIA Concepts	1	3	2	1	3	10	1

The Evaluation Committee agrees to short-list the top three ranked firms:

Bellomo-Herbert & Company
Herbert-Halback (HHI)
VIA Concepts

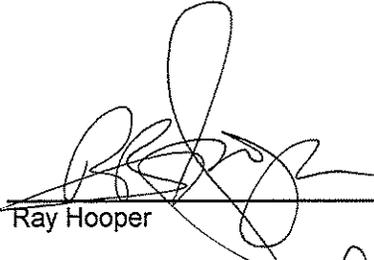
 Ray Hooper	 Meloney Lung	 Paula Richie
 Kathryn Townsend	 George Tingle	 Bob Kohl (Advisory)

PRESENTATION RANKINGS November 28, 2007

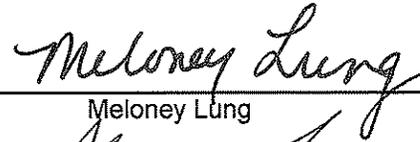
PS-2685-07/DRS - Architectural and Engineering Services for the Seminole County Fallen Heroes Memorial

	R. Hooper	M. Lung	P. Richie	K. Townsend	G. Tingle	TOTAL POINTS	RANKING
Bellomo-Herbert & Company	2	2	1	2	3	10	2
Herbert-Halback (HHI)	1	1	1	1	1	5	1
VIA Concepts	3	3	2	3	2	13	3

The Evaluation Committee recommends award to: Herbert-Halback, Inc (HHI)



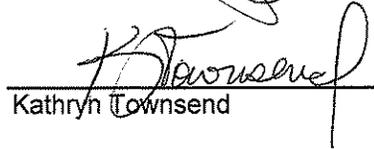
Ray Hooper



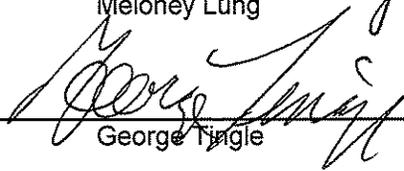
Meloney Lung



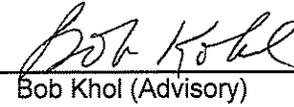
Paula Richie



Kathryn Townsend



George Tingle



Bob Kohl (Advisory)

Presentations Scoring Sheet

RAY HOOPER

PS-2685-07/DRS - A&E Services for the Seminole County Fallen Heroes Memorial

SUBMITTAL COMPANY NAME: Bellomo-Herbert & Company

QUALIFICATION COMMITTEE MEMBER: RAY HOOPER

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:

- 90 - 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 - 89 Excellent, Very Good, Solid in all respects.
- 70 - 79 Good, No major weaknesses, Fully Acceptable as is
- 60 - 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

Glen Herbert
 Fran Bellomo
 Jerry Miller -
 Citol Rag
 Randy + Jim

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Project Execution (20%)

1 to 2 months Conceptual Design Bennett Park
6 to 8 months - Design.
- Graphics for fund raising - then fund raising then final design on fund raising!

Score 91
(0-100)

Criteria: Past Experience/Similar Work (20%)

33 year Maryland project - Mgt
Naples - \$5 million
Bennett Park - Successful Thoral involvement. WAI to Gulf.

Score 94
(0-100)

Criteria: Sub-Contracting Arrangements (20%)

Vertical construction on Burke Hogue's Mills.

Score 90
(0-100)

Criteria: Non-profits/Grants/Fundraising (20%)

- Maybe // fund community Base // private grants
- Community: citizen / School Board + notes of discussion concerning participation. (Randy and Jim to set up their portion). State funding.
- State; community block grant; local involvement.
- 100% grant application. Kid's House.

Score 95
(0-100)

Criteria: Budget/Value Engineering (20%)

Design project 60% ; 90% ; early on Design on Budget.

Score 93
(0-100)

4/3 = 5 =

92.6

Presentations Scoring Sheet

RAY HOOPER

PS-2685-07/DRS - A&E Services for the Seminole County Fallen Heroes Memorial

SUBMITTAL COMPANY NAME: Herbert-Halback (HHI)

QUALIFICATION COMMITTEE MEMBER: RAY HOOPER

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:

- 90 - 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 - 89 Excellent, Very Good, Solid in all respects.
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Duiger Collins
Randy Raymond - Landscape PM
Laura HHI planner - engineer

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Project Execution (20%)

WALLS - good - sequence. walls reduce noise.
3 months public involvement preliminary
3 to 4 months design. I can provide project (CEI) construction mgt.

Score 96
(0-100)

Criteria: Past Experience/Similar Work (20%)

Dr. Phillips
Veteran Office in Veteran Memorial Park - 40,000 sq ft. MAJOR RELATED PROJECT
Developed materials / script / DWGs. to raise funds.

Score 96
(0-100)

Criteria: Sub-Contracting Arrangements (20%)

HHI, TEK & BACE - grants / offer.
75% 15% 10%

Score 94
(0-100)

Criteria: Non-profits/Grants/Fundraising (20%)

Several groups - Community - Foundation - Community
Raise \$2M / 50/50 matching - Veteran (In-House Employees) ✓

Score 92
(0-100)

Criteria: Budget/Value Engineering (20%)

Yes. Estimates and VE alternatives. insert VE in Bidding; schedule
of values. - \$170K Dr. Phillips Savings

Score 96
(0-100)

474 ÷ 5 =
94.8

Presentations Scoring Sheet

RAY HOOPER

PS-2685-07/DRS – A&E Services for the Seminole County Fallen Heroes Memorial

SUBMITTAL COMPANY NAME: VIA Concepts, LLC

QUALIFICATION COMMITTEE MEMBER: RAY HOOPER

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
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 - Below 60 Unacceptable, Needs major help to be acceptable
- Take Client - owner/Design
Steven Davis - Landscape - Final copy
Civil parking.*

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Project Execution (20%)

yes - not high - sound (Quality and life cycle cost)
 approval - 3 months or less - NO Review of client
 - Construction Mgmt - for lump sum reimbursable 1.0 million

Score 80
(0-100)

Criteria: Past Experience/Similar Work (20%)

Port Antonio 4,000 sq to 8K sq ft \$2.1m to \$2.6
 Atlantic - Design - inactive - North Fla. Paleontology; Taini Khanna -
 - Delta - 9 people firm - engineer

Score 82
(0-100)

Criteria: Sub-Contracting Arrangements (20%)

- maybe civil engr // landscape - Final copy

Score 80
(0-100)

Criteria: Non-profits/Grants/Fundraising (20%)

- yes target.com // preservation - TAX sub - with a grant 50136

Score 80
(0-100)

Criteria: Budget/Value Engineering (20%)

- Yes - VA were it is appropriate // Balance
 Bid along with alternatives

Score 85
(0-100)

81.4

Presentations Scoring Sheet

PS-2685-07/DRS - A&E Services for the Seminole County Fallen Heroes Memorial

SUBMITTAL COMPANY NAME: Bellomo-Herbert & Company

QUALIFICATION COMMITTEE MEMBER: Meloney Lurg

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:

- 90 - 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
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Glenn Herbert
Frank Bellomo
Jerry M. Mills
weeks

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Project Execution (20%)

Preliminary drawings - 2 to 3 months
Final - 8 to 9 months
Research with others - they found that many designed their
fund-raised to the level needed.

Score 80
(0-100)

16

Criteria: Past Experience/Similar Work (20%)

Bennett Memorial Park - portion of a larger park
responsible for overall design - project did not complete

Score 50
(0-100)

10

Criteria: Sub-Contracting Arrangements (20%)

Burke, Hague + Mills for A+E

Score 75
(0-100)

15

Criteria: Non-profits/Grants/Fundraising (20%)

Grants - Community based Campaigns (multifaceted) / Education opportunities
Set up committees to fund raise - book selling, education
component, corporate sponsorship.
2 yr timeframe for project (Randy + firm to set up campaign)
LWCF funding ??, CBG, State - Focus on local
Over 18 yrs - wrote 12 (Successful on all)

Score 85
(0-100)

17

Criteria: Budget/Value Engineering (20%)

yes - try to do during design phase
so that cost overruns do not occur
major project \$8.25M - bid within 1% of budget
they just completed

Score 90
(0-100)

18

76

Presentations Scoring Sheet

PS-2685-07/DRS – A&E Services for the Seminole County Fallen Heroes Memorial

SUBMITTAL COMPANY NAME: Herbert-Halback (HHI)

QUALIFICATION COMMITTEE MEMBER: Meloney Hung

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:

90 – 100	Outstanding, out-of-the-box, Innovative, Cost/Time Savings
80 – 89	Excellent, Very Good, Solid in all respects.
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Below 60	Unacceptable, Needs major help to be acceptable

*Ginger Cortless
Randy Raymond -
Lara Mentz*

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Project Execution (20%)

Walls - on-site soil OK's / Aware that walls need to be developed in safe manner
walls + vegetation can reduce noise levels of 17-92
3 months preliminary drawings
3+ months for final drawings

Score 80 16
(0-100)

Criteria: Past Experience/Similar Work (20%)

Veterans Memorial Park - Hillsborough Coy.
existing park - wk with Veterans + Citizens
40,000 sq ft building, educational space
Phase - I ceremonial ground - March 2008 drawings begin
Nov 2008 break ground

Score 50 10
(0-100)

Criteria: Sub-Contracting Arrangements (20%)

Prepared to provide any assistance
landscaping
HHI - 75% / TRK - 15% / RACE 5% 10%

Score 80 16
(0-100)

Criteria: Non-profits/Grants/Fundraising (20%)

Several Groups - Community Foundation / Developed scripts, powerpoints,
FRDP - Probably not eligible / boards, brochures for fund
raising - trucks -

Score 90 18
(0-100)

Criteria: Budget/Value Engineering (20%)

Provide estimates early on to ensure within budget -
- Place Value Engineering clauses within bid
- wk with selected contractor for Schedule of Values
Dr. Phillips - \$175,000 Value Eng.
5/6 M

Score 90 18
(0-100)

Presentations Scoring Sheet

PS-2685-07/DRS – A&E Services for the Seminole County Fallen Heroes Memorial

SUBMITTAL COMPANY NAME: VIA Concepts, LLC

QUALIFICATION COMMITTEE MEMBER: Meloney Hung

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:

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- Below 60 Unacceptable, Needs major help to be acceptable

*Tat Chan - Principal/design
Stephen Davis - Landscape*

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Project Execution (20%)

Vertical Walls - used in multiple wrap - walls used for noise reduction - can use in design
once design approved - 3 months of Docs not review process
Design that is approved - must/will be involved in construction Admin - Reimbursable at cost
Deland / 2 people / one office Miami + fax

Score 75
(0-100)

15

Criteria: Past Experience/Similar Work (20%)

Atlantic Beach Memorial - designed / on hold
uked North Fla Veterans Council
Timmy Johnson - PR

Score 25
(0-100)

5

Criteria: Sub-Contracting Arrangements (20%)

Stephen Davis - Landscaping
Civil Eng-?? " Chantel Bony

Score 50
(0-100)

10

Criteria: Non-profits/Grants/Fundraising (20%)

Target.com, Preservation Jacksonville - uked with Mueller in Tallahassee

Score 75
(0-100)

15

Criteria: Budget/Value Engineering (20%)

Use where appropriate extra thought/design, product, materials)
Will not reduce so that quality will suffer.
Bid drawings can have alternates that will allow options at bid

Score 85
(0-100)

17

62

Presentations Scoring Sheet

PS-2685-07/DRS – A&E Services for the Seminole County Fallen Heroes Memorial

SUBMITTAL COMPANY NAME: Bellomo-Herbert & Company

QUALIFICATION COMMITTEE MEMBER: Paula J. Kitchey

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:
90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
80 – 89 Excellent, Very Good, Solid in all respects.
70 – 79 Good, No major weaknesses, Fully Acceptable as is
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Below 60 Unacceptable, Needs major help to be acceptable

*Glean
Sammills*

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Project Execution (20%)

Score 90%
(0-100)

Criteria: Past Experience/Similar Work (20%)

Bennett Memorial

Score ~~95%~~ 90%
(0-100)

Criteria: Sub-Contracting Arrangements (20%)

Score 90%
(0-100)

Criteria: Non-profits/Grants/Fundraising (20%)

huge project, maybe Community based - simple design
Randy mavis - ? Community based Capital Grant
multi-phased Educational component - 2 part time frame
Educational component fundraisers, corporate, educational - Challow

Score 95%
(0-100)

Criteria: Budget/Value Engineering (20%)

Sarasota -

Score 90%
(0-100)

*Randy
Q&A
set up
campaign*

Presentations Scoring Sheet

PS-2685-07/DRS – A&E Services for the Seminole County Fallen Heroes Memorial

SUBMITTAL COMPANY NAME: Herbert Halback (HHI)

QUALIFICATION COMMITTEE MEMBER: Paula Jo Retchey

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:
90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
80 – 89 Excellent, Very Good, Solid in all respects.
70 – 79 Good, No major weaknesses, Fully Acceptable as is
60 – 69 Marginal, Weak, Workable but needs clarifications
Below 60 Unacceptable, Needs major help to be acceptable

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Project Execution (20%)

Dr. Phillips
available to be on-site as project requires
met every 2 weeks

Score 90%
(0-100)

Criteria: Past Experience/Similar Work (20%)

Dr. Phillips Veterans Memorial Borough -

Score 95%
(0-100)

Criteria: Sub-Contracting Arrangements (20%)

Beland Municipal
Heritage Square -

Score 85%
(0-100)

Criteria: Non-profits/Grants/Fundraising (20%)

Grants - Community Involvement -
Endowment
Fundraising - provide graphics for

Score 90%
(0-100)

Criteria: Budget/Value Engineering (20%)

great explanation
(put) options in bid - evaluates at
each milestone

Score 95%
(0-100)

Presentations Scoring Sheet

PS-2685-07/DRS – A&E Services for the Seminole County Fallen Heroes Memorial

SUBMITTAL COMPANY NAME: VIA Concepts, LLC

QUALIFICATION COMMITTEE MEMBER: Paula G. Pritchey

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
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- Below 60 Unacceptable, Needs major help to be acceptable

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Project Execution (20%)

3 months or less? design
Preliminary plans - distance - not confident on availability

Score 70
(0-100)

Criteria: Past Experience/Similar Work (20%)

Atlantic Memorial - designed - still on
the horizon, but on hold, not built

Score 70
(0-100)

Criteria: Sub-Contracting Arrangements (20%)

only 2 on call
did not perform strongly,
not include civil - well included if necessary

Score 70
(0-100)

Criteria: Non-profits/Grants/Fundraising (20%)

didn't appear to have a lot of

Score 70
(0-100)

Criteria: Budget/Value Engineering (20%)

provided examples - milestones
options in bid

Score 75
(0-100)

Presentations Scoring Sheet

PS-2685-07/DRS – A&E Services for the Seminole County Fallen Heroes Memorial

SUBMITTAL COMPANY NAME: Bellomo-Herbert & Company

QUALIFICATION COMMITTEE MEMBER: George Tingle

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:
90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
80 – 89 Excellent, Very Good, Solid in all respects.
70 – 79 Good, No major weaknesses, Fully Acceptable as is
60 – 69 Marginal, Weak, Workable but needs clarifications
Below 60 Unacceptable, Needs major help to be acceptable

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Project Execution (20%)

Preliminary drawing 2 to 3 mo., final completion drawing 8 to 12 mo., depending on committee input and funding

Score 70
(0-100)

Criteria: Past Experience/Similar Work (20%)

Past similar projects

Score 70
(0-100)

Criteria: Sub-Contracting Arrangements (20%)

enjoys comfortable working relationship

Score 70
(0-100)

Criteria: Non-profits/Grants/Fundraising (20%)

Numerous grants, great track record

Score 70
(0-100)

Criteria: Budget/Value Engineering (20%)

dedicated manager - comfortable in all areas.
Value engineering in all areas

Score 70
(0-100)

Presentations Scoring Sheet

PS-2685-07/DRS – A&E Services for the Seminole County Fallen Heroes Memorial

SUBMITTAL COMPANY NAME: Herbert-Halback (HHI)

QUALIFICATION COMMITTEE MEMBER: Steve Tingle

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Project Execution (20%)

Preliminary drawings 3 mos., final completion drawings
3-4 mos. - total 6 mos.

Score 80
(0-100)

Criteria: Past Experience/Similar Work (20%)

numerous similar work projects

Score 80
(0-100)

Criteria: Sub-Contracting Arrangements (20%)

As required - on site

Score 75
(0-100)

Criteria: Non-profits/Grants/Fundraising (20%)

several groups - not competitive basis, community
foundation -

Score 75
(0-100)

Criteria: Budget/Value Engineering (20%)

Active Value Engineering

Score 75
(0-100)

Presentations Scoring Sheet

PS-2685-07/DRS – A&E Services for the Seminole County Fallen Heroes Memorial

SUBMITTAL COMPANY NAME: VIA Concepts, LLC

QUALIFICATION COMMITTEE MEMBER: *George Tingle*

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:

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- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Project Execution (20%)

Preliminary drawings 3 mo. final drawings - rather quickly depending on approval. low walls, multiple use, noise not taken out

Score 70
(0-100)

Criteria: Past Experience/Similar Work (20%)

8,000 sq ft. bldg → 6,000, shipping containers - cost effective Atlantic Beach Memorial designed ONLY, not built.

Score 70
(0-100)

Criteria: Sub-Contracting Arrangements (20%)

DISTANCE not a problem

Score 70
(0-100)

Criteria: Non-profits/Grants/Fundraising (20%)

LOT of grants - web sites, willing to provide

Score 70
(0-100)

Criteria: Budget/Value Engineering (20%)

Balance required, Quality won't suffer. "check and balance"

Score 75
(0-100)

Presentations Scoring Sheet

PS-2685-07/DRS – A&E Services for the Seminole County Fallen Heroes Memorial

SUBMITTAL COMPANY NAME: Bellomo-Herbert & Company

QUALIFICATION COMMITTEE MEMBER: [Signature]

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

*Alan Herbert - On Phone
Frank Bellomo
Randy Morris*

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Project Execution (20%)

Project mng - 33 yrs exp. suggest no contract until funding is in place. Vertical walls pose no problem to design. 6-8 mths for design -

Score 90 + 5
(0-100)

Criteria: Past Experience/Similar Work (20%)

Design for Volusia Cty (DeBary) after design Volusia decided not to fund. Naples project by pond & sculpture

Score 78
(0-100)

Criteria: Sub-Contracting Arrangements (20%)

sub Burke, Hogue & Melis to add exp in fundraising
was no other

Score 70
(0-100)

Criteria: Non-profits/Grants/Fundraising (20%)

Have reviewed every grant applied for - many suggestions for possible grants in education possible 2 yr. time frame for grants - Kids House

Score 75
(0-100)

Criteria: Budget/Value Engineering (20%)

"Yes" - Runny design process - reduces back tracking
back to local artists for sculpture -

Score 72
(0-100)

Presentations Scoring Sheet

PS-2685-07/DRS – A&E Services for the Seminole County Fallen Heroes Memorial

SUBMITTAL COMPANY NAME: Herbert-Halback (HHI)

QUALIFICATION COMMITTEE MEMBER: H. Townsend

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

*Buyer
Costs*

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Project Execution (20%)

*Vertical walls - sequence of walls - visited site - crime prevention
thru environmental design - 1792 wall reduces noise for 1792
Design + construction = same manager*

Score 89
(0-100)

Criteria: Past Experience/Similar Work (20%)

*Velvans Park - Hellsboroough - 30 acre pk Emily space, museum,
vets etc, ed of public
Design concrete - estimates at ea milestone; exp. in selection
of materials ie bronze etc*

Score 90
(0-100)

Criteria: Sub-Contracting Arrangements (20%)

75% HHI - 25% augmented staff

Score 80
(0-100)

Criteria: Non-profits/Grants/Fundraising (20%)

*Com foundation of Central / Encouragements / Donations / Bricks
for families to purchase.*

Score 85
(0-100)

Criteria: Budget/Value Engineering (20%)

**175K value Eng of 40m Budget for Hellsboroough City Dr. Phillips Park
In House graphics design - collateral pieces for
fundraising*

Score 86
(0-100)

Presentations Scoring Sheet

PS-2685-07/DRS – A&E Services for the Seminole County Fallen Heroes Memorial

SUBMITTAL COMPANY NAME: VIA Concepts, LLC

QUALIFICATION COMMITTEE MEMBER: *H. Stinson*

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Project Execution (20%)

2 yrs - Miami/FL - vertical well - environmental issues

Score *68*
(0-100)

Criteria: Past Experience/Similar Work (20%)

Deland, Deltona, Sebring, Atlantic Beach design completed - project on hold -

Score *74*
(0-100)

Criteria: Sub-Contracting Arrangements (20%)

all job area - landscape + civil eng

Score *72*
(0-100)

Criteria: Non-profits/Grants/Fundraising (20%)

*Good ideas on grants - Target 5% profit give back
Dallahase-Mueller Assoc - specialize in grants*

Score *90*
(0-100)

Criteria: Budget/Value Engineering (20%)

lys - production, materials or design process -

Score *70*
(0-100)