SEMINOLE COUNTY GOVERNMENT
AGENDA MEMORANDUM

SUBJECT: RFP-600511-08/TLR - Sheriff's Office/Public Safety Building Access Control & CCTV System Replacement

DEPARTMENT: Administrative Services **DIVISION:** Purchasing and Contracts

AUTHORIZED BY: Frank Raymond **CONTACT:** Tammy Roberts **EXT:** 7115

MOTION/RECOMMENDATION:
Award RFP-600511-08/TLR - Sheriff's Office/Public Safety Building Access Control & CCTV System Replacement in the amount of $356,257.20 (including equipment subject to owner direct purchase) to SiteSecure, Inc., Sanford, FL.

County-wide Ray Hooper

BACKGROUND:

RFP-600511-08/TLR will provide for a State of Florida licensed Security Systems Contractor to replace and/or refurbish the existing access control, and closed circuit television (CCTV) systems at the Sheriff's Office/Public Safety Building located at 100 Bush Boulevard, Sanford, FL. The Contractor shall be responsible for all labor, materials, equipment, transportation, coordination, incidentals and reimbursable expenses necessary to provide turn-key access control and CCTV systems. This project was publicly advertised and the County received four (4) submittals of which two (2) were determined to be non-responsive. The Evaluation Committee which consisted of Ed Bayton, Fleet & Facilities Manager; Rafael Fernandez, Principal Coordinator; Frank Raymond, Administrative Services Director; Ray Stacey, SC Sheriff's Office; and John Taylor, ITS Operations Division Manager, evaluated the responses. Consideration was given to the technical plan, qualifications and past performance, and price proposal. The Evaluation Committee recommends award of this project to SiteSecure, Inc. of Sanford in accordance with their proposal for a more technically comprehensive system built on the latest IP based technology including their extensive scope of experience. Authorization for services shall begin upon execution of the agreement and shall be completed within twelve (12) months for a fixed fee amount of $356,257.20 which includes equipment and installation including warranties, as-build drawings and operation manuals, and the alternate Juvenile Justice Center as an additional remote site providing full seamless integration with the existing CCTV systems at the Criminal Justice Center and the Sheriff/Public Safety Building, with an additional two (2) 1-year warranty option. Seminole County will utilize the Owner Direct Purchase (ODP) Program (Resolution No. 96-R-177) for the purchase/lease of equipment for an estimated savings of approximately $13,894.00. The following is a financial summary of this project:

$361,978.00	($168,254.00 ODP equipment / $193,724.00 Installation)
5,820.00	1000 Access Cards
41,115.00	Alternate JJC
$408,913.00	SUB TOTAL
-(52,655.80)	Owner furnished equipment

$356,257.20 CONTRACT PRICE
-(13,894.09) Approx. ODP Tax Savings
$342,363.20 Estimated net PROJECT COST

Supporting documents include the tabulation sheet, evaluator's comments, consensus report, and the agreement with exhibits as prepared by the County Attorney's Office.

STAFF RECOMMENDATION:
Staff recommends that the Board to award RFP-600511-08/TLR - Sheriff's Office/Public Safety Building Access Control & CCTV System Replacement in the amount of $356,257.20 (including equipment subject to ODP) to SiteSecure, Inc., Sanford, FL.

ATTACHMENTS:

1. Tabulation Sheet
2. Consensus
3. Eval Comments
4. Agreement

Additionally Reviewed By:
☑ County Attorney Review (Ann Colby)

B.C.C. - SEMINOLE COUNTY, FL

RFP TABULATION SHEET

RFP NUMBER: RFP-600511-08/TLR
RFP TITLE: Public Safety/Sheriff Building Security System Replacement
DUE DATE: October 15, 2008, at 2:00 P.M..

ALL SUBMITTALS ACCEPTED BY SEMINOLE COUNTY ARE SUBJECT TO THE COUNTY'S TERMS AND CONDITIONS AND ANY AND ALL ADDITIONAL TERMS AND CONDITIONS SUBMITTED BY THE PROPOSERS ARE REJECTED AND SHALL HAVE NO FORCE AND EFFECT. RFP DOCUMENTS FROM THE PROPOSERS LISTED HEREIN ARE THE ONLY SUBMITTALS RECEIVED TIMELY AS OF THE ABOVE OPENING DATE AND TIME. ALL OTHER RFP DOCUMENTS SUBMITTED IN RESPONSE TO THIS SOLICITATION, IF ANY, ARE HEREBY REJECTED AS LATE.

Response 1	Response 2	Response 3	Response 4
Advanced Engineered Systems 652 Florida Central Pkwy Longwood, FL 32750 Ph. [illegible] Fx. 407-478-4958 Richard E. Myatt, Branch Manager $175,890.00 Access Control Portion Only	Niscayah, Inc. 14150 McCormick Dr. Tampa, FL 33626 Ph. 813-792-3480 Fx. 813-792-3489 Randy Fierbaugh, Branch Manager $292,205.00	SiteSecure, Inc. 627 Progress Way Sanford, FL 32771 Ph. 877-748-3123 Fx. 407-328-8346 R. Andrew Bowman, VP $361,978.00	Total Security Integration 1572 Baccarat Ct. Sanford, FL 32771 Ph. 407-[illegible] Fx. 407-718-3171 Milena Kojic, COO $96,994.00
Did not meet County's requirement for a "turn-key" solution			*Failure to comply with Section 3, Item 2. Qualifications and Past Performance*

Non-responsive

Non-responsive

Evaluation Criteria

- Qualifications & Experience
- Technical Proposal
- Price Proposal

STATUS:
Received and tabulated by: T. Roberts, Sr. Procurement Analyst (Posted: 10/15/2008 at 3:00 pm) - (Update: 10/28/2008 @10:30am)
Vendor/Eval. Committee Meeting: w/Niscayah, 11/18/2008 @1:30pm, 1101 E. 1st St., Rm. 3223, Sanford, FL; and w/SiteSecure, Inc., 11/25/2008 @9:30am, 1101 E. 1st St. Rm 3223, Sanford, FL
RECOMMENDATION/AWARD: POSTED: 01/08/2009 @ 10AM /Update: 2/18/09: SiteSecure, Inc. will be presented to the BCC on March 24, 2009 for award of this project.

RFP-600511-08/TLR
Sheriff's Office/Public Safety Building Access Control & CCTV System Replacement
CONSENSUS REPORT

Submittals **Evaluation Criteria**	**Nascayah Inc.**	**SiteSecure**
Technical Plan	10	15
Qualifications & Past Performance	7	14
Price Proposal	10	10
TOTAL	27	39
RANKING	2	**1**

Evaluation Key:
Highly Acceptable = 3
Acceptable = 2
Marginal = 1
Unsatisfactory = 0

The Evaluation Team Recommends award of this project to: SiteSecure

Evaluators
Evaluator #1 – Ed Bayton, Fleet & Facilities Manager

Evaluator #2 – Frank Raymond, Administrative Services Director

Evaluator #3 – Rafael Fernandez, Principal Coordinator

Evaluator #4 – John Taylor, Operations Division Manager

Evaluator #5 – Ray Stacey, SC Sheriff's Office

Evaluation Team Considerations for
RFP-600511-08/TLR – Access Control & CCTV System Replacement

Congratulations on your selection as an Evaluation Team member! The County's mission is to award quality contracts and your evaluation is key to our success. The evaluation process includes examining each proposal in detail against the standards established in the evaluation criteria and the requirements set forth in the solicitation, and assigning a rating, with a supportive narrative. The proposal evaluation process must be conducted in a fair, comprehensive, and impartial manner.

The principal purposes of the process are to:

- Determine which proposals are acceptable.
- Provide a sound basis for the Commissioners to make an informed and reasoned selection by:
    - Presenting a clear picture of the issues considered during the evaluation by identifying areas of uncertainly as well as those, which provide substantial assurance of a successful outcome.
    - Listing the strengths, weaknesses, and risks of each proposal. (See guidelines for the Evaluation Team).

Rules:

1. Each member of the Evaluation Committee is responsible for evaluating the Firm's Proposals. Each evaluation must be done individually and the evaluation must reflect individual analysis.

2. All members of the committee are hereby instructed not to contact any of the Proposers until after the contract award has been made. The Proposers are prohibited from contacting any of the Evaluation Committee members, ***either directly or indirectly via other County employees***, and any attempts made by them, must be reported to the County Purchasing Division, Purchasing Manager or Contracts Supervisor.

3. The County requires the full and complete adherence to and compliance with Florida's public record law and public meetings. The Evaluation Committee meeting(s) will be recorded and minutes will be kept in order to comply with this requirement.

I have read and will comply with the above requirements. By acknowledgment of this form, I have received approval from my supervisor to participate in this evaluation.

Raymond D. Storey — 1-2-09

Signature — Date

Please return the completed forms with your assessment.

CONFLICT OF INTEREST STATEMENT

1. Project: ***RFP-600511-08/TLR – Access Control & CCTV System Replacement***

2. Policies and procedures governing the County's procurement program are uniform County-wide, established by Ordinance, and in compliance with all applicable local, state and federal rules and regulations. The policies and procedures address employee and elected official conflicts of interest. See, ss. 112.313, Fl. Stat. (1989); ss. 220.112 Seminole County Code; ss. 400-004, Personnel Policies and Procedures of Seminole County.

3. Conflicts of Interest may occur when public officials or employees are in a position to make decisions which affect their private gain or the gain of family members and friends. Activities which may be in conflict with the proper discharge of duties in the public interest may include: the solicitation or acceptance of gifts, doing business with the County, the acceptance of things of value to influence a vote or other action, the misuse of a public position to secure a special privilege, or arrangements concerning potential employment with a firm being considered for the procurement activity.

4. County policy encourages the disclosure process to remind officials or employees of their obligation to put the public interest above personal considerations.

   I state that I have considered my obligation to put the public interest above personal interest. Although, I believe that I have no conflict of interest concerning the above firms and organizations; I disclose the following relationships between myself, family members, and my friends concerning the above firms and organizations: **If no disclosures, state "none".**

   _____

   _____

   Raymond A. Stacey
   Elected Official/Employee (Name)

   SECURITY SUPERVISOR
   Title

   Date: 1-2-09

RFP-600511-08/TLR – Access Control & CCTV System Replacement

PROPOSERS NAME: Site Secure, Inc.

EVALUATION COMMITTEE MEMBER:

Raymond D. Stacey

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Technical Proposal: Understanding the Scope o Services and overall management of the project. Approach plan to support the needs and objectives of the procurement. Schedule for design-build schematics and deliverables. Repair/warranty support.

Exceeds Requirements, Proposing a more technically comprehensive system.

Criteria: Qualifications & Past Performance: Performance on prior contracts of similar scope; licenses, certifications and authorizations. Proposed prime/subcontract relationship. Project Manager experience, qualifications and involvement.

More extensive scope of experience, Outstanding service and Seminole County based company.

Criteria: Price Proposal

Acceptable

Overall Rating:

Highly Acceptable (x)
(Rating requires supporting remarks)

Acceptable ( )

Marginal ( )

Unsatisfactory ( )
(Rating requires supporting remarks)

RFP-600511-08/TLR – Access Control & CCTV System Replacement

PROPOSERS NAME: Niscayah, Inc.

EVALUATION COMMITTEE MEMBER:

Raymond D. Stacey

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Technical Proposal: Understanding the Scope o Services and overall management of the project. Approach plan to support the needs and objectives of the procurement. Schedule for design-build schematics and deliverables. Repair/warranty support.

Meets Requirements.

Criteria: Qualifications & Past Performance: Performance on prior contracts of similar scope; licenses, certifications and authorizations. Proposed prime/subcontract relationship. Project Manager experience, qualifications and involvement.

Limited in their scope of experience.

Criteria: Price Proposal

Acceptable

Overall Rating:

Highly Acceptable ( )
(Rating requires supporting remarks)

Acceptable (X)

Marginal ( )

Unsatisfactory ( )
(Rating requires supporting remarks)

Evaluations

RFP-600511-08/TLR - SOPS Building Security System Replacem

Congratulations on your selection as an Evaluation Team Member!
Your evaluation is key in awarding quality contracts. You must examine each proposal against and provide supportive narrative
for your selection. Are you
willing to evaluate in a fair, comprehensive, and impartial
manner? Are you willing to present a clear picture of the issues
considered during the evaluation?
I have read and will
comply with the above requirement:
:

Yes

Conflict of Interest Statement – Policies and Procedures address employee and elected official
Fl. Stat.; Seminole County Code; Personnel Policies and Procedures
of Seminole County. Conflicts
may occur when public officials
or employees are in a position to
make decisions which affect their private gain or the gain of family members and friends. Cou
policy encourages the disclosure process to remind officials or employees of their obligation to
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personal considerations. I state
that I have considered my obligation
to put the public interest above personal interest::

Yes

Instructions: Describe strengths, weaknesses and deficiencies to
support your assessment.

Highly Acceptable: (100-90 Points)Proposal exceeds the requirements
in a way that benefits the County
or meets the requirements and has enhancing features benefit the
County.

Acceptable: (89-80 Points)
Proposal meets the County requirements. Any weakness
is minor.

Marginal: (79-70 Points)
Proposal contains weaknesses or minor deficiencies which could have an impact, if accepted.

Unacceptable: (69-0 Points)
Proposal does not comply substantially with the requirements.

Read and Agreed::

Yes

#1: NISCAYAH, INC.:

Marginal

#1: Technical Proposal: Understanding the Scope of Services and overall management of the

Solution releys on maintaining and expanding a legacy system already in place. maintenan

#1 - Rating Scale for Technical Proposal:

HA	A	M	
1	2	3	Unacceptable

	HA 1	A 2	M 3	Unacceptable
Proposal #1 - Technical Proposal	○	○	◉	○

#1: Qualifications & Past Performance: Performance on prior contracts of similar scope; Licens

Qualifications and past experience are eceptable

#1 Rating Scale for Qualifications and Experience:

	HA 1	A 2	M 3	Unacceptable
Proposal #1 - Qualifications	○	◉	○	○

#1: Price Proposal - Remarks (33% based on 1/3 of the points):

Price is acceptable

#2: SITE SECURE, INC.:

Highly acceptable

#2: Technical Proposal: Understanding the Scope of Services and overall management of the

Technical solution is built on the latest IP based technology and will leverage the Counties e

#2 Rating Scale for Technical Proposal:

	HA 1	A 2	M 3	Unacceptable
#2 Technical Proposal	◉	○	○	○

#2: Qualifications & Past Performance: Performance on prior contracts of similar scope; Licens

Excellent track record working with the County

#2 Rating Scale for Qualifications and Experience:

	HA 1	A 2	M 3	Unacceptable
#2 Rating Scale for Qualifications and Experience	◉	○	○	○

#2: Price Proposal - Remarks (31% based on 1/3 of the points):

I thought their prices were acceptable

Created at 1/5/2009 9:01 AM by Taylor, John
Last modified at 1/5/2009 9:01 AM by Taylor, John

Evaluations

RFP-600511-08/TLR - SOPS Building Security System Replacem

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I have read and will
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:

Yes

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Yes

Instructions: Describe strengths, weaknesses and deficiencies to
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Highly Acceptable: (100-90 Points)Proposal exceeds the requirements
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Acceptable: (89-80 Points)
Proposal meets the County requirements. Any weakness
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Marginal: (79-70 Points)
Proposal contains weaknesses or minor deficiencies which could have an impact, if accepted.

Unacceptable: (69-0 Points)
Proposal does not comply substantially with the requirements.

Read and Agreed::

Yes

#1: NISCAYAH, INC.:

85

#1: Technical Proposal: Understanding the Scope of Services and overall management of the

The proposal appears to meet the basic requirements as described in the RFP.

#1 - Rating Scale for Technical Proposal:

HA	A	M	
1	2	3	Unacceptable

	HA 1	A 2	M 3	Unacceptable
Proposal #1 - Technical Proposal	○	◉	○	○

#1: Qualifications & Past Performance: Performance on prior contracts of similar scope; Licens

While the proposer appears to have the necessary qualifications the list of past projects prc

#1 Rating Scale for Qualifications and Experience:

	HA 1	A 2	M 3	Unacceptable
Proposal #1 - Qualifications	○	◉	○	○

#1: Price Proposal - Remarks (33% based on 1/3 of the points):

The cost of the proposed system including the JJC over a 4 yr period appears to be about 3

#2: SITE SECURE, INC.:

95

#2: Technical Proposal: Understanding the Scope of Services and overall management of the

The proposal appears to meet the basic requirements as described in the RFP. The propose

#2 Rating Scale for Technical Proposal:

	HA 1	A 2	M 3	Unacceptable
#2 Technical Proposal	◉	○	○	○

#2: Qualifications & Past Performance: Performance on prior contracts of similar scope; Licen

The proposer appears to have the necessary qualifications. The proposer has also offered a project with the County.

#2 Rating Scale for Qualifications and Experience:

	HA 1	A 2	M 3	Unacceptable
#2 Rating Scale for Qualifications and Experience	◉	○	○	○

#2: Price Proposal - Remarks (31% based on 1/3 of the points):

The cost of the proposed system including the JJC over a 4 yr period of time is approximate

Created at 12/11/2008 12:38 PM by Bayton, Edward
Last modified at 12/24/2008 2:31 PM by Cohen, Betsy

Evaluations

RFP-600511-08/TLR - SOPS Building Security System Replacem

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I have read and will
comply with the above requirement:
:

Yes

Conflict of Interest Statement – Policies and Procedures address employee and elected official
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policy encourages the disclosure process to remind officials or employees of their obligation to
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Yes

Instructions: Describe strengths, weaknesses and deficiencies to
support your assessment.

Highly Acceptable: (100-90 Points)Proposal exceeds the requirements
in a way that benefits the County
or meets the requirements and has enhancing features benefit the
County.

Acceptable: (89-80 Points)
Proposal meets the County requirements. Any weakness
is minor.

Marginal: (79-70 Points)
Proposal contains weaknesses or minor deficiencies which could have an impact, if accepted.

Unacceptable: (69-0 Points)
Proposal does not comply substantially with the requirements.

Read and Agreed::

Yes

#1: NISCAYAH, INC.:

#1: Technical Proposal: Understanding the Scope of Services and overall management of the

The technical proposal presented by Niscayah was sufficient to meet the requirements, but

#1 - Rating Scale for Technical Proposal:

HA	A	M	
1	2	3	Unacceptable

	HA 1	A 2	M 3	Unacceptable
Proposal #1 - Technical Proposal	○	◉	○	○

#1: Qualifications & Past Performance: Performance on prior contracts of similar scope; Licens

Niscayah's past performance is very limited, whereas certain on their personnel are known

#1 Rating Scale for Qualifications and Experience:

	HA 1	A 2	M 3	Unacceptable
Proposal #1 - Qualifications	○	○	◉	○

#1: Price Proposal - Remarks (33% based on 1/3 of the points):

Niscayah's price proposal was marginally lower for the initial contract, however, when takei

#2: SITE SECURE, INC.:

#2: Technical Proposal: Understanding the Scope of Services and overall management of the

Site Secure's technical proposal was outstanding.

#2 Rating Scale for Technical Proposal:

	HA 1	A 2	M 3	Unacceptable
#2 Technical Proposal	◉	○	○	○

#2: Qualifications & Past Performance: Performance on prior contracts of similar scope; Licen:

Site Secure's past performance is outstanding as applies to service, although I don't believe

#2 Rating Scale for Qualifications and Experience:

	HA 1	A 2	M 3	Unacceptable
#2 Rating Scale for Qualifications and Experience	○	◉	○	○

#2: Price Proposal - Remarks (31% based on 1/3 of the points):

Site Secure's pricing was marginally higher for the initial contract, however their total 4 yea

Created at 12/24/2008 3:13 PM by Raymond, Frank
Last modified at 12/24/2008 3:13 PM by Raymond, Frank

Evaluations

RFP-600511-08/TLR - SOPS Building Security System Replacem

Congratulations on your selection as an Evaluation Team Member!
Your evaluation is key in awarding quality contracts. You must examine each proposal against and provide supportive narrative
for your selection. Are you
willing to evaluate in a fair, comprehensive, and impartial
manner? Are you willing to present a clear picture of the issues
considered during the evaluation?
I have read and will
comply with the above requirement:
:

Yes

Conflict of Interest Statement - Policies and Procedures address employee and elected official
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policy encourages the disclosure process to remind officials or employees of their obligation to
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that I have considered my obligation
to put the public interest above personal interest::

Yes

Instructions: Describe strengths, weaknesses and deficiencies to
support your assessment.

Highly Acceptable: (100-90 Points)Proposal exceeds the requirements
in a way that benefits the County
or meets the requirements and has enhancing features benefit the
County.

Acceptable: (89-80 Points)
Proposal meets the County requirements. Any weakness
is minor.

Marginal: (79-70 Points)
Proposal contains weaknesses or minor deficiencies which could have an impact, if accepted.

Unacceptable: (69-0 Points)
Proposal does not comply substantially with the requirements.

Read and Agreed::

Yes

#1: NISCAYAH, INC.:

#1: Technical Proposal: Understanding the Scope of Services and overall management of the

Niscayah's proposal meets the requirements of the RFP.

#1 - Rating Scale for Technical Proposal:

HA	A	M	
1	2	3	Unacceptable

	HA 1	A 2	M 3	Unacceptable
Proposal #1 - Technical Proposal	◉	○	○	○

#1: Qualifications & Past Performance: Performance on prior contracts of similar scope; Licens

Niscayah's proposal shows limited references on similar projects.

#1 Rating Scale for Qualifications and Experience:

	HA 1	A 2	M 3	Unacceptable
Proposal #1 - Qualifications	○	○	◉	○

#1: Price Proposal - Remarks (33% based on 1/3 of the points):

Niscayah's price for the base proposal is the lowest. When the Juvenile Justice Center, year

#2: SITE SECURE, INC.:

#2: Technical Proposal: Understanding the Scope of Services and overall management of the

Site Secure's proposal meets the requirements of the RFP. It offers to move towards ip tecl

#2 Rating Scale for Technical Proposal:

	HA 1	A 2	M 3	Unacceptable
#2 Technical Proposal	◉	○	○	○

#2: Qualifications & Past Performance: Performance on prior contracts of similar scope; Licen:

Site Secure's proposal shows references of recent projects with similar technology as they :

#2 Rating Scale for Qualifications and Experience:

	HA 1	A 2	M 3	Unacceptable
#2 Rating Scale for Qualifications and Experience	◉	○	○	○

#2: Price Proposal - Remarks (31% based on 1/3 of the points):

Site Secure's base proposal is higher than the other proposer, but when the Juvenile Justic

Created at 12/30/2008 2:51 PM by Fernandez, Rafael
Last modified at 12/30/2008 2:51 PM by Fernandez, Rafael

ACCESS CONTROL AND CCTV SYSTEM REPLACEMENT SERVICE AGREEMENT
SEMINOLE COUNTY SHERIFF/PUBLIC SAFETY BUILDING
(RFP-600511-08/TLR)

THIS AGREEMENT is made and entered into this _____ day of _____, 20____, by and between **SITESECURE, INC.**, duly authorized to conduct business in the State of Florida, whose address is 627 Progress Way, Sanford, Florida 32771, hereinafter called "CONTRACTOR" and **SEMINOLE COUNTY**, a political subdivision of the State of Florida, whose address is Seminole County Services Building, 1101 East First Street, Sanford, Florida 32771, hereinafter called "COUNTY".

W I T N E S S E T H:

WHEREAS, COUNTY desires to retain the services of a competent and qualified CONTRACTOR to replace the access control and CCTV system in the Seminole County Sheriff/Public Safety Building; and

WHEREAS, COUNTY has requested and received expressions of interest for the retention of services of a CONTRACTOR; and

WHEREAS, CONTRACTOR is competent and qualified to furnish services to COUNTY and desires to provide its services according to the terms and conditions stated herein,

NOW, THEREFORE, in consideration of the mutual understandings and covenants set forth herein, COUNTY and CONTRACTOR agree as follows:

SECTION 1. SERVICES. COUNTY does hereby retain CONTRACTOR to furnish services and perform those tasks as further described in the Scope of Services and Performance Work Statement attached hereto and incorporated herein as Exhibit A. CONTRACTOR shall also be bound by all requirements contained in the solicitation package and all addenda thereto including the Direct Purchase Tax Savings Program, attached hereto as composite Exhibit B.

SECTION 2. AUTHORIZATION FOR SERVICES. Authorization for performance of professional services by CONTRACTOR under this Agreement shall be in the form of written Notice to Proceed (i.e. Purchase Order) issued and executed by COUNTY.

SECTION 3. TIME FOR COMPLETION. The services to be rendered by CONTRACTOR shall commence upon execution of this Agreement by the parties and shall be completed within twelve (12) months.

SECTION 4. FIXED FEE COMPENSATION AND PAYMENT.

(a) COUNTY agrees to compensate CONTRACTOR for the professional services called for under this Agreement a fixed fee in the amount of THREE HUNDRED FIFTY-SIX THOUSAND TWO HUNDRED FIFTY-SEVEN AND 20/100 DOLLARS ($356,257.20). CONTRACTOR shall perform all work required by the Scope of Services, but in no event shall CONTRACTOR be paid more than the negotiated Fixed Fee amount stated above.

(b) Payments shall be made to CONTRACTOR when requested as work progresses for services furnished, but not more than once monthly. CONTRACTOR may invoice amounts due based on the total required services actually performed and completed. Upon review and approval of CONTRACTOR's invoice, COUNTY shall, within thirty (30) days of receipt of the invoice, pay CONTRACTOR the approved amount.

SECTION 5. BILLING AND PAYMENT.

(a) CONTRACTOR shall render to COUNTY at the close of each calendar month a properly dated and itemized invoice including, but not limited to, the following information:

(1) The name and address of CONTRACTOR;

(2) Contract Number;

(3) A complete and accurate record of services performed by CONTRACTOR for all services performed by CONTRACTOR during that month and for which COUNTY is being billed;

(4) A description of the services rendered in (3) above with sufficient detail to identify the exact nature of the work performed; and

(5) Such other information as may be required by this Agreement or requested by COUNTY from time to time.

The original invoice and one (1) copy shall be sent to:

Director of County Finance
Seminole County Board of County Commissioners
Post Office Box 8080
Sanford, Florida 32772

Two (2) copies of the invoice shall be sent to:

Administrative Services/Facilities Maintenance
200 W. County Home Road
Sanford, Florida 32773

(b) Payment shall be made after review and approval by COUNTY within thirty (30) days of receipt of a proper invoice from CONTRACTOR.

SECTION 6. AUDIT OF RECORDS.

(a) COUNTY may perform, or have performed, an audit of the records of CONTRACTOR after final payment to support final payment hereunder. This audit would be performed at a time mutually agreeable to CONTRACTOR and COUNTY subsequent to the close of the final fiscal period in which the last work is performed. Total compensation to CONTRACTOR may be determined subsequent to an audit as provided for in subsection (b) and of this Section and the total compensation so determined shall be used to calculate final payment to CONTRACTOR. Conduct of this audit shall not delay final payment as required by Section 4(b).

(b) CONTRACTOR agrees to maintain all books, documents, papers, accounting records, and other evidences pertaining to work performed under this Agreement in such a manner as will readily conform to the terms of this Agreement and to make such materials available at CONTRACTOR's office at all reasonable times during this Agreement period

and for five (5) years from the date of final payment under this Agreement for audit or inspection as provided for in subsection (a) of this Section.

(c) In the event any audit or inspection conducted after final payment, but within the period provided in subsection (b) of this Section, reveals any overpayment by COUNTY under the terms of this Agreement, CONTRACTOR shall refund such overpayment to COUNTY within thirty (30) days of notice by COUNTY.

SECTION 7. RESPONSIBILITY OF CONTRACTOR.

(a) CONTRACTOR shall be responsible for the professional quality of services furnished by CONTRACTOR under this Agreement. CONTRACTOR shall, without additional compensation, correct or revise any errors or deficiencies in its services.

(b) Neither COUNTY's review, approval, acceptance of, nor payment for any of the services required shall be construed to operate as a waiver of any rights under this Agreement or of any cause of action arising out of the performance of this Agreement; and CONTRACTOR shall be and remain liable to COUNTY in accordance with applicable law for all damages to COUNTY caused by CONTRACTOR's performance of any of the services furnished under this Agreement.

SECTION 8. TERM. This Agreement shall take effect on the date of its execution by COUNTY and shall remain in effect until acceptance of the completed Scope of Services by the COUNTY.

SECTION 9. TERMINATION.

(a) COUNTY may, by written notice to CONTRACTOR, terminate this Agreement, in whole or in part, at any time, either for COUNTY's convenience or because of the failure of CONTRACTOR to fulfill CONTRACTOR's Agreement obligations. Upon receipt of such notice, CONTRACTOR shall:

(1) Immediately discontinue all services affected unless the notice directs otherwise; and

(2) Deliver to COUNTY all plans, studies, reports, estimates, summaries, and such other information and materials as may have been accumulated by CONTRACTOR in performing this Agreement, whether completed or in process.

(b) If the termination is for the convenience of COUNTY, CONTRACTOR shall be paid compensation for services performed to the date of termination. CONTRACTOR shall be paid no more than a percentage of the Fixed Fee amount equivalent to the percentage of the completion of work contemplated by this Agreement.

(c) If the termination is due to the failure of CONTRACTOR to fulfill its Agreement obligations, COUNTY may take over the work and prosecute the same to completion by Agreement or otherwise. In such case, CONTRACTOR shall be liable to COUNTY for reasonable additional costs occasioned to COUNTY thereby. CONTRACTOR shall not be liable for such additional costs if the failure to perform this Agreement arises out of causes beyond the control and without the fault or negligence of CONTRACTOR. Such causes may include, but are not limited to, acts of God or of the public enemy, acts of COUNTY in either its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, and unusually severe weather; but, in every case, the failure to perform must be beyond the control and without the fault or negligence of CONTRACTOR.

(d) If, after notice of termination for failure to fulfill Agreement obligations, it is determined that CONTRACTOR had not so failed, the termination shall be deemed to have been effected for the convenience of COUNTY. In such event, adjustment in the Agreement price shall be made as provided in subsection (b) of this Section.

(e) The rights and remedies of COUNTY provided in this clause are in addition to any other rights and remedies provided by law or under this Agreement.

SECTION 10. EQUAL OPPORTUNITY EMPLOYMENT. CONTRACTOR agrees that it will not discriminate against any employee or applicant for employment for work under this Agreement because of race, color, religion, sex, age, national origin, or disability and will take steps to ensure that applicants are employed and employees are treated during employment without regard to race, color, religion, sex, age, national origin, or disability. This provision shall include, but not be limited to, the following: employment, upgrading, demotion, or transfer; recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship.

SECTION 11. NO CONTINGENT FEES. CONTRACTOR warrants that it has not employed or retained any company or persons other than a bona fide employee working solely for CONTRACTOR to solicit or secure this Agreement and that CONTRACTOR has not paid or agreed to pay any persons, company, corporation, individual, or firm, other than a bona fide employee working solely for CONTRACTOR, any fee, commission, percentage, gift, or other consideration contingent upon or resulting from the award or making of this Agreement. For the breach or violation of this provision, COUNTY shall have the right to terminate this Agreement at its discretion without liability and to deduct from the Agreement price or otherwise recover the full amount of such fee, commission, percentage, gift, or consideration.

SECTION 12. ASSIGNMENT. This Agreement, or any interest herein, shall not be assigned, transferred, or otherwise encumbered under any circumstances by the parties hereto without prior written consent of the

opposite party and only by a document of equal dignity herewith.

SECTION 13. SUBCONTRACTORS. In the event CONTRACTOR, during the course of the work under this Agreement, requires the services of any subcontractors or other professional associates in connection with service covered by this Agreement, CONTRACTOR must secure the prior written approval of COUNTY. If subcontractors or other professional associates are required in connection with the services covered by this Agreement, CONTRACTOR shall remain fully responsible for the services of subcontractors or other professional associates.

SECTION 14. INDEMNIFICATION OF COUNTY. CONTRACTOR agrees to hold harmless, replace, and indemnify COUNTY, its commissioners, officers, employees, and agents against any and all claim, losses, damages, or lawsuits for damages, arising from, allegedly arising from, or related to the provision of services hereunder by CONTRACTOR whether caused by CONTRACTOR or otherwise. This hold harmless, release, and indemnification shall include any claim based on negligence, action, or inaction of the parties.

SECTION 15. INSURANCE.

(a) General. CONTRACTOR shall, at CONTRACTOR's own cost, procure the insurance required under this Section.

(1) CONTRACTOR shall furnish COUNTY with a Certificate of Insurance signed by an authorized representative of the insurer evidencing the insurance required by this Section (Professional Liability, Workers' Compensation/Employer's Liability and Commercial General Liability). COUNTY, its officials, officers, and employees shall be named additional insured under the Commercial General Liability policy. The Certificate of Insurance shall provide that COUNTY shall be given not less than thirty (30) days written notice prior to the cancellation or restriction of coverage. Until such time as the

insurance is no longer required to be maintained by CONTRACTOR, CONTRACTOR shall provide COUNTY with a renewal or replacement Certificate of Insurance not less than thirty (30) days before expiration or replacement of the insurance for which a previous certificate has been provided.

(2) The Certificate shall contain a statement that it is being provided in accordance with this Agreement and that the insurance is in full compliance with the requirements of this Agreement. In lieu of the statement on the Certificate, CONTRACTOR shall, at the option of COUNTY, submit a sworn, notarized statement from an authorized representative of the insurer that the Certificate is being provided in accordance with this Agreement and that the insurance is in full compliance with the requirements of this Agreement. **The Certificate shall have this Agreement number clearly marked on its face.**

(3) In addition to providing the Certificate of Insurance, if required by COUNTY, CONTRACTOR shall, within thirty (30) days after receipt of the request, provide COUNTY with a certified copy of each of the policies of insurance providing the coverage required by this Section.

(4) Neither approval by COUNTY nor failure to disapprove the insurance furnished by CONTRACTOR shall relieve CONTRACTOR of CONTRACTOR's full responsibility for performance of any obligation including CONTRACTOR's indemnification of COUNTY under this Agreement.

(b) Insurance Company Requirements. Insurance companies providing the insurance under this Agreement must meet the following requirements:

(1) Companies issuing policies other than Workers' Compensation must be authorized to conduct business in the State of Florida and prove same by maintaining Certificates of Authority issued to the companies by the Department of Insurance of the State of

Florida. Policies for Workers' Compensation may be issued by companies authorized as a group self-insurer by Section 624.4621, Florida Statutes.

(2) In addition, such companies other than those authorized by Section 624.4621, Florida Statutes shall have and maintain a Best's Rating of "A-" or better and a Financial Size Category of "VII" or better according to A.M. Best Company.

(3) If, during the period which an insurance company is providing the insurance coverage required by this Agreement, an insurance company shall: (i) lose its Certificate of Authority, (ii) no longer comply with Section 624.4621, Florida Statutes, or (iii) fail to maintain the requisite Best's Rating and Financial Size Category, CONTRACTOR shall, as soon as CONTRACTOR has knowledge of any such circumstance, immediately notify COUNTY and immediately replace the insurance coverage provided by the insurance company with a different insurance company meeting the requirements of this Agreement. Until such time as CONTRACTOR has replaced the unacceptable insurer with an insurer acceptable to COUNTY, CONTRACTOR shall be deemed to be in default of this Agreement.

(c) Specifications. Without limiting any of the other obligations or liability of CONTRACTOR, CONTRACTOR shall, at CONTRACTOR's sole expense, procure, maintain, and keep in force amounts and types of insurance conforming to the minimum requirements set forth in this Section. Except as otherwise specified in this Agreement, the insurance shall become effective prior to the commencement of work by CONTRACTOR and shall be maintained in force until this Agreement's completion date. The amounts and types of insurance shall conform to the following minimum requirements.

(1) Workers' Compensation/Employer's Liability.

(A) CONTRACTOR's insurance shall cover CONTRACTOR for liability which would be covered by the latest edition of the standard Workers' Compensation Policy, as filed for use in Florida by the National Council on Compensation Insurance without restrictive endorsements. CONTRACTOR will also be responsible for procuring proper proof of coverage from its subcontractors of every tier for liability which is a result of a Workers' Compensation injury to the sub-CONTRACTOR's employees. The minimum required limits to be provided by both CONTRACTOR and its subcontractors are outlined in subsection (c) below. In addition to coverage for the Florida Workers' Compensation Act, where appropriate, coverage is to be included for the United States Longshoremen and Harbor Workers' Compensation Act, Federal Employers' Liability Act, and any other applicable federal or state laws.

(B) Subject to the restrictions of coverage found in the standard Workers' Compensation Policy, there shall be no maximum limit on the amount of coverage for liability imposed by the Florida Workers' Compensation Act, the United States Longshoremen and Harbor Workers' Compensation Act, or any other coverage customarily insured under Part One of the standard Workers' Compensation Policy.

(C) The minimum amount of coverage under Part Two of the standard Workers' Compensation Policy shall be:

$ 500,000.00	(Each Accident)
$1,000,000.00	(Disease-Policy Limit)
$ 500,000.00	(Disease-Each Employee)

(2) Commercial General Liability.

(A) CONTRACTOR's insurance shall cover CONTRACTOR for those sources of liability which would be covered by the latest edition of the standard Commercial General Liability Coverage Form (ISO Form CG 00 01) as filed for use in the State of Florida by the Insurance

Services Office without the attachment of restrictive endorsements other than the elimination of Coverage C, Medical Payment and the elimination of coverage for Fire Damage Legal Liability.

(B) The minimum limits to be maintained by CONTRACTOR (inclusive of any amounts provided by an Umbrella or Excess policy) shall be as follows:

	LIMITS
General Aggregate	Three (3) Times the Each Occurrence Limit
Personal & Advertising Injury Limit	$500,000.00
Each Occurrence Limit	$500,000.00

(3) Professional Liability Insurance. CONTRACTOR shall carry limits of not less than FIVE HUNDRED THOUSAND AND NO/100 DOLLARS ($500,000.00).

(d) Coverage. The insurance provided by CONTRACTOR pursuant to this Agreement shall apply on a primary basis and any other insurance or self-insurance maintained by COUNTY or COUNTY's officials, officers, or employees shall be excess of and not contributing with the insurance provided by or on behalf of CONTRACTOR.

(e) Occurrence Basis. The Workers' Compensation Policy and the Commercial General Liability required by this Agreement shall be provided on an occurrence rather than a claims-made basis. The Professional Liability insurance policy must either be on an occurrence basis, or, if a claims-made basis, the coverage must respond to all claims reported within three (3) years following the period for which coverage is required and which would have been covered had the coverage been on an occurrence basis.

(f) Obligations. Compliance with the foregoing insurance requirements shall not relieve CONTRACTOR, its employees, or agents of liability from any obligation under this Section or any other portions

of this Agreement.

SECTION 16. DISPUTE RESOLUTION.

(a) In the event of a dispute related to any performance or payment obligation arising under this Agreement, the parties agree to exhaust COUNTY dispute resolution procedures prior to filing suit or otherwise pursuing legal remedies. COUNTY dispute resolution procedures for proper invoice and payment disputes are set forth in Section 22.15, "Prompt Payment Procedures," Seminole County Administrative Code. Contract claims include all controversies, except disputes addressed by the "Prompt Payment Procedures," arising under this Agreement within the dispute resolution procedures set forth in Section 8.1539, "Contract Claims," Seminole County Administrative Code.

(b) CONSULTANT agrees that it will file no suit or otherwise pursue legal remedies based on facts or evidentiary materials that were not presented for consideration in COUNTY dispute resolution procedures set forth in subsection (a) above of which CONSULTANT had knowledge and failed to present during COUNTY dispute resolution procedures.

(c) In the event that COUNTY dispute resolution procedures are exhausted and a suit is filed or legal remedies are otherwise pursued, the parties shall exercise best efforts to resolve disputes through voluntary mediation. Mediator selection and the procedures to be employed in voluntary mediation shall be mutually acceptable to the parties. Costs of voluntary mediation shall be shared equally among the parties participating in the mediation.

SECTION 17. REPRESENTATIVE OF COUNTY AND CONTRACTOR.

(a) It is recognized that questions in the day-to-day conduct of performance pursuant to this Agreement will arise. COUNTY, upon request by CONTRACTOR, shall designate in writing and shall advise CONTRACTOR in writing of one or more COUNTY employees to whom all communications

pertaining to the day-to-day conduct of this Agreement shall be addressed. The designated representative shall have the authority to transmit instructions, receive information, and interpret and define COUNTY's policy and decisions pertinent to the work covered by this Agreement.

(b) CONTRACTOR shall, at all times during the normal work week, designate or appoint one or more representatives of CONTRACTOR who are authorized to act on behalf of CONTRACTOR regarding all matters involving the conduct of the performance pursuant to this Agreement and shall keep COUNTY continually advised of such designation.

SECTION 18. ALL PRIOR AGREEMENTS SUPERSEDED. This document incorporates and includes all prior negotiations, correspondence, conversations, agreements, or understandings applicable to the matters contained herein and the parties agree that there are not commitments, agreements, or understandings concerning the subject matter of this Agreement that are not contained or referred to in this document. Accordingly, it is agreed that no deviation from the terms hereof shall be predicated upon any prior representations or agreements whether oral or written.

SECTION 19. MODIFICATIONS, AMENDMENTS OR ALTERATIONS. No modification, amendment, or alteration in the terms or conditions contained herein shall be effective unless contained in a written document executed with the same formality and of equal dignity herewith.

SECTION 20. INDEPENDENT CONTRACTOR. It is agreed that nothing herein contained is intended or should be construed as in any manner creating or establishing a relationship of co-partners between the parties or as constituting CONTRACTOR, including its officers, employees, and agents, as an agent, representative, or employee of COUNTY for any purpose or in any manner whatsoever. CONTRACTOR is to be

and shall remain an independent CONTRACTOR with respect to all services performed under this Agreement.

SECTION 21. EMPLOYEE STATUS. Persons employed by CONTRACTOR in the performance of services and functions pursuant to this Agreement shall have no claim to pension, workers' compensation, unemployment compensation, civil service, or other employee rights or privileges granted to COUNTY's officers and employees either by operation of law or by COUNTY.

SECTION 22. SERVICES NOT PROVIDED FOR. No claim for services furnished by CONTRACTOR not specifically provided for herein shall be honored by COUNTY.

SECTION 23. PUBLIC RECORDS LAW. CONTRACTOR acknowledges COUNTY's obligations under Article 1, Section 24, Florida Constitution and Chapter 119, Florida Statutes to release public records to members of the public upon request. CONTRACTOR acknowledges that COUNTY is required to comply with Article 1, Section 24, Florida Constitution and Chapter 119, Florida Statutes in the handling of the materials created under this Agreement and that said statute controls over the terms of this Agreement.

SECTION 24. NOTICES. Whenever either party desires to give notice unto the other, it must be given by written notice sent by certified United States mail, return receipt requested addressed to the party for whom it is intended at the place last specified and the place for giving of notice shall remain such until it shall have been changed by written notice in compliance with the provisions of this Section. For the present, the parties designate the following as the respective places for giving of notice, to wit:

For COUNTY:

Administrative Services/Facilities Maintenance
200 W. County Home Road
Sanford, Florida 32773

For CONTRACTOR:

SiteSecure, Inc.
627 Progress Way
Sanford, Florida 32771

SECTION 25. RIGHTS AT LAW RETAINED. The rights and remedies of COUNTY provided for under this Agreement are in addition to any other rights and remedies provided by law.

SECTION 26. COMPLIANCE WITH LAWS AND REGULATIONS. In providing all services pursuant to this Agreement, CONTRACTOR shall abide by all statutes, ordinances, rules, and regulations pertaining to or regulating the provisions of such services including those now in effect and hereafter adopted. Any violation of said statutes, ordinances, rules, or regulations shall constitute a material breach of this Agreement and shall entitle COUNTY to terminate this Agreement immediately upon delivery of written notice of termination to CONTRACTOR.

SECTION 27. CONFLICT OF INTEREST.

(a) CONTRACTOR agrees that it will not engage in any action that would create a conflict of interest in the performance of its obligations pursuant to this Agreement with COUNTY or which would violate or cause others to violate the provisions of Part III, Chapter 112, Florida Statutes relating to ethics in government.

(b) CONTRACTOR hereby certifies that no officer, agent, or employee of COUNTY has any material interest (as defined in Section 112.312(15), Florida Statutes as over 5 percent) either directly or indirectly, in the business of CONTRACTOR to be conducted here and that no such person shall have any such interest at any time during the term of this Agreement.

(c) Pursuant to Section 216.347, Florida Statutes, CONTRACTOR hereby agrees that monies received from COUNTY pursuant to this Agreement will not be used for the purpose of lobbying the Legislature or any other state or federal agency.

IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement for the purposes stated herein.

ATTEST:

_____
, Secretary

(CORPORATE SEAL)

SITESECURE, INC.

By:_____
R. ANDREW BOWMAN, President

Date:_____

ATTEST:

_____
MARYANNE MORSE
Clerk to the Board of
County Commissioners of
Seminole County, Florida.

For the use and reliance
of Seminole County only.

Approved as to form and
legal sufficiency.

_____
County Attorney

BOARD OF COUNTY COMMISSIONERS
SEMINOLE COUNTY, FLORIDA

By:_____
BOB DALLARI, Chairman

Date:_____

As authorized for execution by
the Board of County Commissioners
at their _____, 20____,
regular meeting.

Attachment:
Exhibit A - Scope of Services
Exhibit B - Proposal and Best Final Offer
Owner Furnished Equipment List
Vendor Furnished Equipment List
Direct Purchase Tax Savings Program

AEC/sjs
9/2/08, 2/12/09
P:\Users\Legal Secretary CSB\Purchasing 2008\Agreements\RFP-600511-08.doc

EXHIBIT A

SCOPE OF SERVICES

Seminole County Facilities Maintenance

Project Location:
SCF - Public Safety Building
150 Bush Boulevard
Sanford, FL 32773

RFP-600511-08/TLR: Access Control & CCTV Systems

Proposal: 1150-3
01/19/2009

Prepared For:
Rafael Fernandez, FMA
Project Manager II

SiteSecure, Inc.
Engineers & Integrators

627 Progress Way
Sanford, FL 32771
407-328-5220

The data contained in all pages of this proposal has been submitted in confidence and contains trade secrets and/or privileged or confidential commercial or financial information. Such data shall be used or disclosed only for evaluation purposes, provided that if a contract is awarded to this proposer as a result of or in connection with the submission of this proposal, the Customer shall have the right to use or disclose the data herein to the extent provided in the contract. This restriction does not limit the Customer's right to use or disclose data obtained without restriction from any source, including the proposer.

General System Description

SiteSecure, Inc.
Engineers & Integrators

The scope of this project, as clarified during the scope coordination meeting with the project staff and SC Purchasing on 1/26/09, is generally described as follows: The CCTV and Access Control Systems of the existing judicial buildings will be combined into a unified platform using the County's existing network infrastructure.
The project will replace the access control system in the SO/PS building with a new Bosch ReadyKey PRO (RKP) system. The scope of the project will also convert the existing Lenel OnGuard ACS in the CJC to the "new" Bosch RKP and combine the systems into one centrally managed database. This conversion will also absorb the existing access controlled doors in the JJC and Civil Courthouse, which are already on a small RKP system. The result will be a "one-card" solution for the three judicial buildings on Bush Blvd as well as the Civil Courthouse in downtown Sanford.

The project scope will also replace the video "head-ends" in the CJC, JJC and SO/PS with an IP video platform using Genetec Omnicast software. This conversion will provide for a centrally managed CCTV system that will eliminate the existing proprietary digital video recorders in each building and replace them with centralized data storage in the existing server room on the 3rd floor of the SO/PS building. The new system will allow for full resolution digital recording for 2 weeks or more using the County's existing SAN or new specialized digital storage media.

The following details and clarifications apply to the project scope:
1. All of the workstation, server and networking hardware for this project will be provided by the County IT department in conformance with the recommended specifications for the project. The network connections required for the project are assumed to be available and in working order. Any additional network components, required for connection of the new hardware project components, will be the responsibility of the County. All networking components (POE injectors, network switches, fiber optic transceivers, fiber optic jumpers and media converters) are specifically excluded from SiteSecure's scope of supply. It is our understanding that these components are existing and/or available for county purchase through their specified vendors.

2. The existing Simplex Access Control System for the Sheriff's Office and Public Safety Building will be replaced in it entirety. Only the existing locking hardware, power supplies and data cabling will be reused. The proposed procedure will be to install the three new Intelligent System Controllers on each floor in the appropriate Telecom room. These will be connected to the existing TCP/IP network using Ethernet communication and will be positioned near the "tail" of the existing RS-485 network. The plan will be to remove the 2 door controller from the Simplex enclosure and install the new RKP 2 door controller using new stand-offs but keeping the existing power supply etc. As two doors are added, two will be taken offline from the NT3400 system. Readers will be replaced at they go and each new door will be added and tested on the ReadyKey PRO system.

3. Since the 3 existing access control systems will be combined into a single ACS, a new server will be required to manage all of the system components. The existing servers in the CJC and JJC are out of warranty and are under-sized for this application. The new server will be furnished by the County with a Windows Server based operating system and located in room 3-238 (3rd floor IT room in the SO/PS building). SiteSecure will be responsible for loading the ReadyKey

General System Description

Pro software and configuring all aspects of the system programming, including migration of the existing database and entry of all existing card holders into the system.

4. The replacement of the ACS in the SO/PS building will only include the existing door locations WITH CARD READERS. The existing system also has several dozen other doors (without card readers) connected. These doors are monitored for position status (open or closed), but are frequently out of service. Our intent is to reuse the existing cabling and door sensors and connect these devices to auxiliary input terminals on the new RKP controllers. If the wiring and sensors are still functional, we will be able to monitors these doors as well. However, we are not including any costs to troubleshoot or repair any of these door devices or wiring. This was not a requirement of the RFP, but we will attempt to preserve this functionality without adding additional expense to the project.

5. The replacement of the CCTV system in the SO/PS building will encompass the recording and management system only. All of the existing cameras will be re-used and connected to the new hardware and software to provide access of the live and recorded video from the TCP/IP network. We have included the installation of a 10 rack unit wall rack in room 3-193 to replace the existing 1/2 rack containing the DVRs. The existing Coax cable will be cut and reterminated for connection to the new Verint s1712 IP video encoders. The new encoders will then be "patched" to the server room for connection to the existing TCP/IP network. Additionally, a new Omnicast Directory/Archive Server will be installed in the server room with on-board or attached storage. A new CCTV monitoring workstation will also be installed in the Security Office and will provide monitoring for the access control platform as well. The workstation will require a dual-monitor configuration for simultaneous monitoring of the CCTV and Access control systems.

6. The CCTV system replacement at the SO/PS building also includes the addition of 4 new IP cameras. These locations are subject to change and include approximately 300 feet of CAT 5e cabling to connect the new cameras to the existing County network. We have also included the installation of new Bosch 1/3" IR Corrected varifocal lenses for the five (5) outdoor fixed cameras that have been described as "fuzzy at night". We will also visit the remaining cameras with focus issues to clean and re-focus them to correct any issues that are serviceable. Any remaining video quality issues from the legacy components will be resolved when the existing Coaxial cable is cut and re-terminated onto the new video encoders.

7. The CCTV system replacement at the CJC includes the removal of the existing Panasonic digital video recorders and replacement with Axis H.264 video encoder hardware. The new encoder hardware will provide for 144 camera ports and licensed connections to the new Omnicast video software platform. These new video encoders will be installed in the existing equipment rack in the CJC control room and will patch into the existing County network. The encoders will stream the video across the network to the new Omnicast video servers located in the SO/PS server room. The video from this conversion will be viewable from any Omnicast enabled client workstation on the network; provided sufficient privileges are provided to the user.

8. The CCTV system replacement for the JJC includes the removal of the existing DVR and

General System Description

SiteSecure, Inc.
Engineers & Integrators

replacing it with an Axis video encoder with 12 analog video ports. This encoder will be patched into the existing network to provide connectivity back to the new Omnicast server in the SO/PS server room. In addition, the proposal includes the addition of 13 additional IP cameras, which will require POE network ports for connectivity to the server. The total camera count at the end of the conversion will be 9 existing plus 13 new cameras for a total of 22 licensed video channels.

9. As a design guideline, we have calculated storage and retention of the video (in the SO/PS building) based on the following parameters: 35 cameras in SO/PS, 144 cameras in the CJC, and 22 cameras in the JJC, all recording at the highest resolution (4CIF) at 10 frames per second. This video will be stored for 14 days. A select number of cameras (evidence storage, armory, forensics etc.) and will retain this video for 30 days. The individual cameras can be configured for different frame rates, resolution and retention time based on operational needs determined by Seminole County. Due to the variation in file sizes from camera to camera, we will recommend the best operational parameters and camera settings to optimize storage capacity based upon industry guidelines and current storage technology. Nonetheless, the video quality will be far superior to current standards.

10. The maintenance contract for the first two years was declined, therefore only the NEW components provided as part of the system install will be covered by the two year warranty. However, the extended warranty was accepted starting in year two and three and ending after year four. This warranty will cover all new and existing components, EXCEPT the electrified exit devices.
The warranty for year three and four is not added into this proposal. These figures are provided for Reference Only and available at the later date.

11. Additionally the complete Total System Investment calculation will be adjusted to include Seminole County's "Owner Direct Purchase' discounts on approximately 80% of the overall equipment purchase, upon agreement of all qualifying equipment.

Scope: Access Control

SiteSecure, Inc.
Engineers & Integrators

Computers

Computer #1 3rd Floor Datacenter Rack

Rackmount
Computer: Special Item See Notes
Operating System: Included in System
Access Control Software: ReadyKeyPro - RKP6200-S32 - *READER SERVER SOFTWARE LICENSE ON CDROM*
UPS: Provided by Customer
Software Option: ReadyKeyPro - RKP6210-32 - *32-64 READER UPGRADE*
Misc: (7) ReadyKeyPro - RKP6210-CLPRO *Readykey PRO Client License for PRO Level System*
Misc: (4) ReadyKeyPro - RKP6210-64PLUS *Readykey PRO Software Upgrade - add 65 readers to 129 plus system*
Misc: (1) ReadyKeyPro - RKP6210-PROLIC *Readykey PRO License Upgrade to PRO Level above 128*
Misc: (1) Bosch Security Systems - GA - RKP6210-SUSP-PRO *Readykey PRO Software Support for PRO Level Systems*
Misc: (1) ReadyKeyPro - RKP6210-64 *Readykey PRO Software Upgrade 64 to 128 Doors*
Misc: (2) ReadyKeyPro - RKP6210-CPID *PHOTO ID CLIENT SOFTWARE LICENSE ON CDROM*
Notes: New server (by SCSO) with RAID1 on O/S and application and RAID5 on the database (total of 5 HDDs).

Scope: Access Control

SiteSecure, Inc.
Engineers & Integrators

Access Control Panels

Access Panel #1 TEL 1-115

Control: (1) ReadyKeyPro - LNL-1000 - *Intelligent System Controller, max 32 devices,*
Batteries: (1) ELK Products - 12V18AH - *Battery, 12Volt 18AH*
Misc: (1) ReadyKeyPro - LNL-ETHLAN - *MICRO SERIAL SERVER FOR ETHERNET, 120 VAC*
Misc: (1) ReadyKeyPro - RK-AL400ULX - *ENCLOSURE W/UL POWER SUPPLY, 12VDC or 24VDC 3.5*
Notes: 120V power to ACP and Power Supplies to be provided by Seminole County Facilities. Mount new panel to existing wall space adjacent to new door power supply(ies).

Access Panel #2 TEL 2-123

Control: (1) ReadyKeyPro - LNL-1000 - *Intelligent System Controller, max 32 devices,*
Batteries: (1) ELK Products - 12V18AH - *Battery, 12Volt 18AH*
Misc: (1) ReadyKeyPro - LNL-ETHLAN - *MICRO SERIAL SERVER FOR ETHERNET, 120 VAC*
Misc: (1) ReadyKeyPro - RK-AL400ULX - *ENCLOSURE W/UL POWER SUPPLY, 12VDC or 24VDC 3.5*
Notes: 120V power to ACP and Power Supplies to be provided by Seminole County Facilities. Mount new panel to existing wall space adjacent to new door power supply(ies).

Access Panel #3 TEL 3-127

Control: (1) ReadyKeyPro - LNL-1000 - *Intelligent System Controller, max 32 devices,*
Batteries: (1) ELK Products - 12V18AH - *Battery, 12Volt 18AH*
Misc: (1) ReadyKeyPro - LNL-ETHLAN - *MICRO SERIAL SERVER FOR ETHERNET, 120 VAC*
Misc: (1) ReadyKeyPro - RK-AL400ULX - *ENCLOSURE W/UL POWER SUPPLY, 12VDC or 24VDC 3.5*
Notes: 120V power to ACP and Power Supplies to be provided by Seminole County Facilities. Mount new panel to existing wall space adjacent to new door power supply(ies).

Scope: CCTV

SiteSecure, Inc.
Engineers & Integrators

Video Head End

Head End #1: JJC Security Office

Desktop

(1) Axis Communications - Axis 291 3 Blade Chassis - 1U Video Server Rack Mount Chassis, 3 slots
(22) Genetec USA, Inc. - Om-E-100-42 - 1 Camera connection, enterprise, 100 cameras to 499 cameras
(2) Axis Communications - Axis Q7406 - Q7406 Six Channel Video Server Blade - H.264, 30 fps at 4CIF all channels
(1) Axis Communications - Axis 295 Joystick - Axis 295 USB Video Surveillance Joystick

Notes: Security Monitoring Location
Existing DVR Location.

Head End #2: SO/PS Equipment Rm. 3-193

Desktop

(2) Axis Communications - Axis 291 3 Blade Chassis - 1U Video Server Rack Mount Chassis, 3 slots
(2) Axis Communications - Axis 295 Joystick - Axis 295 USB Video Surveillance Joystick
(6) Axis Communications - Axis Q7406 - Q7406 Six Channel Video Server Blade - H.264, 30 fps at 4CIF all channels

Notes: New wall mount rack location for Verint encoders.

Head End #3: SO/PS Third Floor Data Center

Rackmount

(1) Genetec USA, Inc. - Om-E-Base-42 - Omnicast Enterprise 4.1, Incl 8 cams, 4 users, maps, audio, web, 1 kbd, 1 VM, etc.
(28) Genetec USA, Inc. - Om-E-100-42 - 1 Camera connection, enterprise, 100 cameras to 499 cameras

Notes: RKP and Omnicast Server Locations.

Head End #4: SO/PS Control Room

Rackmount

(2) Axis Communications - Axis Q7900 Rack - Axis Q7900 Rack for 14 video server blades, dual Redundant PS
(24) Axis Communications - Axis Q7406 - Q7406 Six Channel Video Server Blade - H.264, 30 fps at 4CIF all channels
(144) Genetec USA, Inc. - Om-E-100-42 - 1 Camera connection, enterprise, 100 cameras to 499 cameras

Notes: Existing racks(3). Location for existing DVRs and matrix switch.

Scope: CCTV

SiteSecure, Inc.
Engineers & Integrators

CCTV Power Supplies

Power Supply #1 Third Floor Data Center
(1) Altronix - R248ULCB - *Altronix Power Supply, 24 VAC @ 3.5 Amp, 8 PTC Outputs, 2U Rack Mount, UL Listed*

Camera Location

Camera #1 TBD (evidence room 1)

Camera to view: TBD
Camera: Panasonic, Fanok PSDI - WV-NS202A - *i-Pro Network PTZ Camera, SDIII, Day-Night, Progressive Scan, 22X zoom*
Other notes regarding this camera: New IP camera power over Ethernet from PoE injector/switch furnised by Seminole County.

Camera #2 TBD (evidence room 2)

Camera to view: TBD
Camera: Panasonic, Fanok PSDI - WV-NS202A - *i-Pro Network PTZ Camera, SDIII, Day-Night, Progressive Scan, 22X zoom*
Other notes regarding this camera: New IP camera power over Ethernet from PoE injector/switch furnished by Seminole County.

Camera #3 TBD (computer room)

Camera to view: TBD
Camera: Panasonic, Fanok PSDI - WV-NW484S - *iPro network mini-dome, vandal proof, SDIII, Day-Night, POE, 540 TVL*
Other notes regarding this camera: New IP camera power over Ethernet from PoE injector/switch furnished by Seminole County.

Camera #4 TBD (main lobby)

Camera to view: TBD
Camera: Panasonic, Fanok PSDI - WV-NS202A - *i-Pro Network PTZ Camera, SDIII, Day-Night, Progressive Scan, 22X zoom*
Other notes regarding this camera: New IP camera power over Ethernet from PoE injector/switch furnished by Seminole County.

EXHIBIT B

SiteSecure, Inc.
Engineers & Integrators

SiteSecure, Inc.
627 Progress Way
Sanford, FL 32771
Tel: 407-328-5220
Toll Free: 877-748-3123
Fax: 407-328-8346
Toll Free Fax: 1-877-748-3122
www.SiteSecure.com

February 12, 2009

Seminole County
Attn: Purchasing and Contracts Division
1101 E. 1st Street, Room 3208
Sanford, FL 32771

RE: RFP-600511-08/TLR – Access Control & CCTV System Replacement
Subject: Best and Final Offer

Dear Selection Committee Members:

On behalf of our project team, we would like to thank you for allowing us the opportunity to submit our proposal for the above-mentioned project. We appreciate the time and thoughtfulness of your efforts to secure the most qualified team for this project. This cover letter provides the basic understanding of the overall project and outlined as follows:

The CCTV and Access Control Systems of the existing judicial buildings will be combined into a unified platform using the County's existing network infrastructure.
The project will replace the access control system in the SO/PS building with a new Bosch ReadyKey PRO (RKP) system. The scope of the project will also convert the existing Lenel OnGuard ACS in the CJC to the "new" Bosch RKP and combine the systems into one centrally managed database. This conversion will also absorb the existing access controlled doors in the JJC and Civil Courthouse. The result will be a "one-card" solution for the three judicial buildings on Bush Blvd as well as the Civil Courthouse in downtown Sanford. The project scope will also replace the video "head-ends" in the CJC, JJC and SO/PS with an IP video platform using Genetec Omnicast software. This conversion will provide for a centrally managed CCTV system that will eliminate the existing proprietary digital video recorders in each building and replace them with centralized data storage in the existing server room on the 3rd floor of the SO/PS building. The new system will allow for full resolution digital recording for 2 weeks or more using the County's existing SAN or new specialized digital storage media.

The attached Proposal 1150-3 provides a detailed breakdown of the overall project.

- General Description of the project including the technical and logistical implementation.
- Access Control, CCTV and associated Equipment provided and installed by Site Secure.
- Financial Summary of the total Equipment, Materials and Labor provided by Site Secure.

To further clarify our understanding of the best and final proposal and clarification of the project based on pre-award meetings with Seminole County Information Technologies, the Sheriff's Office, Project Management and Site Secure:

Seminole County has opted not to include the One Year Service Contract at this time.

The list of deductibles totaling $198,487 included $52,655.80 of owner furnished equipment and approximately $145,831.20 of equipment to be purchased through the Sales Tax Recovery (ODP) program (Resolution No. 96-R-177).

361,978.00	Equipment & Installation
+ 5820.00	1000 Access Cards
+ 41,115.00	Alternate JJC
408,913.00	SUB TOTAL
(52,655.80)	Owner Furnished Equipment
356,257.20	**Contract Price**
(13,894.09)	Approx. Tax Savings
342,363.20	**Cost of Project**

After execution of a service contract, SiteSecure will also implement 24-7 tier 1 service response with a 4-hour response time for requested service issues. SiteSecure will continue to strive to provide same business day response on all service and warranty issues. We will also maintain a cache of spare parts at the County's facilities for use in these service requests.

Upon issuance of a letter of intent to award this contract to SiteSecure, we will begin assembling all required design, construction and permit documentation. We estimate that all required permit documents would take approximately 3 weeks to complete.

We look forward to continuing our positive working relationship with Seminole County on this important project.

Sincerely,

R. Andrew Bowman, P.E.
Vice President, Engineering
SiteSecure, Inc.

EXHIBIT B

REVISED
Price Proposal

PROJECT: **PUBLIC SAFETY/SHERIFF BUILDING SECURITY SYSTEM REPLACEMENT**

COUNTY CONTRACT NO. **RFP-600511-08/TLR**

The Contractor shall be responsible for all labor, materials, equipment, transportation, coordination, incidentals and reimbursable expenses necessary for this project.

Equipment and Installation including proposed warranties, As-built drawings and Operation Manuals (Attach Unit Price breakdown) (Do not include items listed below) $ 361,978.00

Door (Hardware, wiring, controller, programming, etc.) $ + 3,621.00 each

One Year Service Contract $ + 35,642.00

1000 cards $ + 5,820.00

Less Deductibles (List on separate attachment) ($ - 198,487.00)

TOTAL AMOUNT OF DELIVERABLES: $ 208,574.00

On-site training: Including DVD recording $ 1,400.00

Warranties: 2nd Year $ 35,642.00 3rd Year $ 42,528.00 4th Year $ 49,413.00

ADD-ON ALTERNATE: $ 41,115.00

The Juvenile Justice Center (JJC) as an additional remote site to the CJC on the Lenel Access Control System (located at the CJC), and replace and or refurbish the existing CCTV system with a new system capable of providing full seamless integration with the existing CCTV systems at the Criminal Justice Center (CJC) and the Sheriff/Public Safety Building (PSB).
Including a total of 20 cameras for this project.

SITESECURE, INC.
(Name of PROPOSER)

(Signature of person signing FORM)

VICE PRESIDENT - ENGINEERING
(Title of person signing FORM)

R. ANDREW BOWMAN
(Printed name of person signing FORM)

ATTACHMENT – Single Door Addition

The information provided below is representative of a typical single door addition to an assumed system at the Sheriff's Office / Public Safety Building. For this exercise, we have assumed that sufficient space exists on the Intelligent System Controller (ISC) for the designated floor and that the new power supply and reader interface will be located adjacent to the ISC. We have assumed up to 200 ft. of cabling to be installed to the door for connection of the associated devices. The locking hardware selected should be compatible with the majority of interior doors with hollow metal frames and accessible ceiling on the secured side of the door. The labor rates and material/equipment markup are based upon the active Continuing Services Agreement (RFP-4214-04/TLR).

Qty.	Part No.	Description	Price Ea.	Extended Price
1	ARD-R40	ICLASS SWITCHPLATE READER	$172.98	$172.98
1	RK-AL400ULX	ENCLOSURE W/UL POWER SUPPLY, 12VDC or 24VDC 3.5	$393.79	$393.79
1	LNL-1300	SINGLE READER INTERFACE MODULE, 12 VDC	$296.95	$296.95
1	DS160	REX PIR (white) DR monitor, sounder & on board timer	$75.30	$75.30
1	4500-630	HES 4500 electric strike, 12/24 VDC, Stainless Steel, Fail Secure	$256.34	$256.34
200	638AFS - IDS PLNM	IDS PLENUM COMPOSITE CABLE	$1.76	$352.00
16	Labor-Installation	Installation Labor	$78.77	$1,260.32
6	Field Engineer Labor Hours	Field Engineer Labor	$94.99	$569.94
2	Pre-Sale Engineering	SiteSecure Pre-sale Engineering and Design	$121.63	$243.26

Per Door Unit Price for the installation and programming of a single access controlled door. This price includes cabling to the door from the nearest controller, power supply, card reader, electric strike and PIR REX device. This scope of work is not representative of all door types but might be typical for an interior door. SCFM is responsible for connecting 120v power to power supply if required.

Subtotal:	$3,620.88
Amount Due:	$3,620.88

ATTACHMENT . . – One Year Service Contract

SiteSecure, Inc. has been working with a number of clients in the Central Florida Area providing full service maintenance, test and inspection services for their Fire Alarm and Security Systems. Our Service Department utilizes the Building Reports.com interface to document all tests and inspections to insure a complete and accurate record of all PM services. Facilities Maintenance personnel should be familiar with the value this system adds to the scope of services. By bar coding the major devices for the ACS and CCTV systems, Building Reports.com provides a clear and concise audit of the system for each inspection interval, allowing the SCFM personnel to identify the status of the system at a glance.

Included within are the standard terms and conditions of the PM, Test and Inspection agreement services that we perform for Tom Owens of Environmental Services and are representative for what we propose to provide for the Sheriff's Office Public Safety Building. **Note that these costs INCLUDE the annual Software Maintenance Agreement for the Omnicast NVMS platform and the required Software Support Agreement for the ReadyKey PRO system.**

The **first year** PM, Test and Inspect agreement for the Access Control and CCTV systems for the SO/PS building **INCLUDING** the scope of work for replacing the CCTV system at the CJC is **$ 35,642.00 (Thirty-five Thousand Six Hundred Forty-two Dollars). This price includes the extended warranty for all existing security and CCTV components except for any electro-mechanical exit devices (strikes and maglocks are included).**

The ADD ALTERNATE **first year** PM, Test and Inspect agreement for the Access Control and CCTV systems for the Juvenile Justice Center is **$ 3,220.00 (Three Thousand Two Hundred Twenty Dollars). This price includes the extended warranty for all existing security and CCTV components except for any electro-mechanical exit devices (strikes and maglocks are included). If the County elects to include this Add Alternate in the project, the costs for year two = $3,220.00; year three = $ 4,025.00; and year four = $4,830.00.**

Regarding the blanks for the 2nd, 3rd and 4th year warranties, we have included this warranty support as an extension of the PM, Test and Inspection agreement as well. We will not extend the warranty on the system without also providing the PM, T&I services for the same time period. The bid form fields include the services as outlined above as well as the extended warranty.

ATTACHMENT – Card Purchase Option

SiteSecure, Inc. worked with Seminole County Administrative Services and Environmental Services five years ago to create a standard credential to be used for access control "badges" throughout the county. The result of this collaboration was an HID Corporate 1000 format iClass credential that includes a custom Optically Variable Device (OVD) embedded into the card. This OVD is essentially a secure hologram located on the card such that the image is visible through the employee photo and text information. This format and logo are proprietary to Seminole County through the Corporate 1000 Format Agreement with HID Global and can only be purchased by Seminole County through authorized integrators or distributors. The quotation listed below is consistent with the "cost plus markup" agreement through RFP-4214-04/TLR and has remained the same for the last several card purchases made by Seminole County.

Qty.	Part No.	Description	Price Ea.	Extended Price
1000	2002 - Seminole	Seminole Co Corp 1000 i-Class cards 16k16 w/OVD	$5.82	$5,820.00

Quotation

Access Control Credentials, HID iClass with Custom OVD Hologram #110255. Seminole County Corporate 1000 Format #H50490. Please note that typical delivery is around 8 weeks from order date.

Subtotal:	$5,820.00
Amount Due:	$5,820.00

ATTACHMENT – Owner Furnished and Direct Purchased Equipment

SiteSecure, Inc. has a great deal of experience in administrating the Owner Direct Purchase of hardware associated with our security improvement projects. We have established the relationship with Anixter, Inc. through which the vast majority of hardware and software required to complete the scope of this project can be direct-purchased by Seminole County through their existing tax exempt Anixter account. Additionally, the systems that we propose to use for this project are based on open standards and are hardware agnostic. This means that the IT infrastructure used to deploy this project (network switches, fiber optic transceivers, servers, storage, workstations and monitors) can all be purchased or leased through the County's existing accounts and vendor agreements.

We have outlined below two separate lists of equipment. The first list of equipment is what we refer to as Owner Furnished Equipment. This list includes the performance specifications on which we based the selection of the required hardware. The value of this equipment including sales tax has been identified in this list. The County has the option to purchase or lease any brand of hardware that meets the project specifications. Any savings earned through this process (both sales tax and "buyout") is to the County's advantage.

The second list of equipment is what we refer to as the Owner Direct Purchase Bill of Material. This list of material includes the applicable sales tax but can be Direct Purchased from Anixter through the County's tax exempt account. The tax savings realized by this purchase is to the County's advantage.

Owner Furnished Equipment

Qty.	Description
1	NVR Directory/Archive Server with 6TB total of on-board RAID 5 Storage
1	NVR Archive Server with 2.5 TB of total on-board RAID 5 Storage
2	Video Management Workstations; one with dual monitor card for security desk
2	Managed Network Switches, 24 port
2	Gigabit SFP Ethernet Transceivers, SM fiber
4	20" Flat Panel Monitors, based on the HP LP2065 monitor
1	Access Control System workstation for badging application
2	Wall-mount LCD monitor mounts for security workstation

- Video Management and Access Control System workstation specifications as recommended for this application:
  - Intel® Core®2 Extreme 2.93 GHz, 4 MB Cache, 1066 MHz FSB
  - 2.0 GB of RAM
  - 250 GB of storage or more
  - 256 MB x16 nVidia Quadro FX3450 dual-head, or better
  - 1600 x 1200 or higher screen resolution
  - 10/100/1000 Ethernet Network Interface Card
  - 16x DVD+/-RW drive1
  - Sound card

- Omnicast Archiver specifications as recommended for this application:
  - 2x Dual Core Intel® Xeon® 5160, 3.00 GHz, 4 MB Cache, 1333 MHz FSB
  - 4 GB of RAM
  - 80 GB hard drive for OS and Omnicast applications
  - Additional hard drive(s) for video storage
  - Standard SVGA video card
  - 800 x 600 or higher screen resolution
  - 10/100/1000 Ethernet Network Interface Card
  - DVD ROM drive
  - Microsoft® Windows Server® 2003 Standard Edition SP1/SP2/R2 32-bit/64-bit **OR**
  - Microsoft® Windows Server® 2003 Enterprise Edition SP1/SP2/R2 32-bit/64-bit

- The network switches are based on the HP ProCurve® 2800 series network switches. The model used in our proposal was the 2824, which provided gigabit speeds per port with SFP uplink capabilities for connectivity to other switches. It also provided layer 3 web management features for advanced network functions, if required.

The lump sum deduct for the Owner Furnished Equipment listed above is $52,655.80

EXHIBIT 2

Seminole County Sheriff's Office
RFP – 600511-08/TLR Access Control & CCTV System Replacement

Best and Final Offer – Attachments

Owner Direct Purchase Materials List

Qty	Make - Model	Description	Cost Per Unit	Total
4	HES, Inc.	4500-630 Electric Strike, 12/24VDC, Stainless	$218.82	$875.28
4	Bosch	DS160 PIR REX, white with monitor/sounder	$64.28	$257.12
1	Bosch	RKP-SUSP-PRO Software Support Agreement	$2,600.00	$2,600.00
1	Bosch	RKP6210PROLIC ReadykeyPRO PRO LEVEL	$5,346.28	$5,346.28
7	Bosch	RKP-6210-CLPRO	$1,377.00	$9,639.00
1	Bosch	RKP6200-32 Server Software License on CDROM	$639.22	$639.22
1	Bosch	RKP6210-32 32-64 Reader Upgrade	$1,280.65	$1,280.65
1	Bosch	RKP6210-64 65-128 Reader Upgrade	$1,432.73	$1,432.73
3	Bosch	RKP6210-64PLUS add 65Readers to 129+	$1,432.73	$4,298.19
2	Bosch	RKP6210-CPID RKP Client License for Photo ID	$460.68	$921.36
1	Bosch	RKP-CHROMKEY Backdrop for Photo ID	$434.23	$434.23
37	ReadyKeyPro-LNL-1320	DUAL READER INTERFACE MODULE, 12 VAC	$422.00	$15,614.00
7	ReadyKeyPro-RK-AL400ULX	Enclosure with UL Power Supply, 12 or 24VDC,	$336.14	$2,352.98
3	ReadyKeyPro-LNL-ETHLAN	Ethernet Micro-Serial Server	$654.00	$1,962.00
4	Axis Communications	1 Port POE Injector	$64.61	$258.44
4	Axis Communications	291 - Encoder Chassis, 3 Blade rack mount	$320.20	$1,280.80
30	Axis Communications	Q7406 Video Server Blade, 6 Port H.264	$280.07	$8,402.10
2	Axis Communications	Q7900 Video Server Rack, 14 Slots, Rack Mount	$1,202.95	$2,405.90
2	Axis Communications	295 Video Surveillance Joystick, USB	$280.07	$560.14
3	Panasonic	WV-NS202A i-Pro Network PTZ Camera, Progressive Scan 22x zoom	$1,064.65	$3,193.95
1	Panasonic	WV-NW484S i-Pro Network mini dome camera	$907.36	$907.36
1	Genetec USA, Inc.-Om-E-100-42	Omnicast Enterprise 4.2, Base Package	$4,283.64	$4,283.64
172	Genetec USA, Inc.-Om-E-100-42	1 Camera connection, enterprise, 100 cameras to	$197.95	$34,047.40
1	Genetec USA, Inc.-Om-E-1A100-42	100 Camera/10Tbyte Archiver (cam connections	$2,029.79	$2,029.79
1	Genetec USA, Inc.-Omnicast SMA - Std	Omnicast Standard Software Maintenance Agreement - Annual	$6,054.00	$6,054.00
74	HID CorporationAP-6120AKN0003	iCLASS R40, READ ONLY, BLACK, CABLE,	$116.10	$8,591.40

ODP Total: $168,254.74

DIRECT PURCHASE TAX SAVINGS PROGRAM

SALES TAX RECOVERY. Sales Tax Recovery Resolution No. 96-R-177 will apply when deemed to be in the best interest of the County and as specified in the Purchasing Code, Section 22.213. These purchases shall be exempt from the County's Purchasing Code, preserving the sales tax exemption to the benefit of Seminole County. For construction projects that the material purchased is greater than one million dollars, staff should evaluate using the Sales Tax Recovery Program, providing that sufficient savings can be achieved. The procedures to be followed are:

(1) The Contractor will include the cost of all construction materials and equipment in its Bid Price. The Bid Price will also include all Florida State sales taxes normally applicable to such materials and equipment. If the County elects to make sales tax recovery purchases, the responsibilities of the County and the Contractor shall be governed by this Section. All clerical, administrative, management, supervisory, inspection handling, storage, and other costs necessary for the Contractor to comply with Sales Tax Recovery are included in the Bid Price.

(2) The Contractor shall require major subcontractors to comply with these procedures.

(3) The Contractor shall furnish County with a Requisition identifying each item of material or equipment to be purchased by the Contractor for the project. This form shall be acceptable to the Project Manager and Engineer of Record. The Requisition shall include:

- The name, address, telephone number and contact person for the supplier.
- Manufacturer or brand, model or specification number of the item.
- Quantity needed as estimated by the Contractor or its Subcontractors and Suppliers.
- The price quoted by the Supplier for the material or equipment in question.
- Any sales tax associated with such quote.
- Shipping, handling and insurance costs.
- Delivery date as established by the Contractor or its Subcontractors and Suppliers.

- Special terms and conditions which have been negotiated with the supplier relative to payment terms, discounts, rebates, warranty, credits or other terms and conditions which will revert to the County.

- Statement with the submittal control number that materials have been reviewed and approved by Architect or Engineer during the shop drawing submittal process.

(4) Promptly upon receipt of a Requisition, the County shall determine which items to purchase under Sales Tax Recovery. The Contractor will be notified of those items the County does not choose to purchase and becomes responsible for their purchase. The County will award a Purchase Order for the items which the County chooses to purchase. The Purchase Order shall require that the supplier provide shipping and handling insurance. The Purchase Order shall also require the delivery on the dates provided on the Requisition. A copy of each Purchase Order will be sent to the Contractor to verify that items ordered are in accordance with the required terms and delivery dates.

(5) The Contractor shall prepare and the County shall execute deductive Change Orders to reflect purchases made by the County. The amount of the deduction shall be based on the Purchase Order amount plus sales tax avoided. These Change Orders must be executed before the related Purchase Order will be paid.

(6) Nothing in this Section shall alter or modify the procedures for submission of shop drawings and other submittals by the Contractor.

(7) The Contractor shall be fully responsible for the receipt and acceptance of Sales Tax Recovery Items. At a minimum, the Contractor shall verify correct quantities, verify documentation, coordinate and expedite delivery, obtain and verify warranties required by the Contract Documents, inspect and accept each item at the time of delivery, unload, handle and store the item. Sales Tax Recovery purchases by the County in no way relieves the Contractor of compliance with specification requirements, coordination, protection, scheduling or warranty.

(8) As Sales Tax Recovery Items are delivered to the job-site, Contractor shall visually inspect all shipments, and approve the supplier's shipping documents and invoice. The Contractor shall assure that each delivery document identifies the Purchase Order against which the delivery is made. The Contractor will forward approved invoices to the County's Representative for payment.

(9) The Contractor shall inspect Sales Tax Recovery items prior to acceptance. If the Contractor discovers defective or non-conforming items, it shall not utilize such items in the Project, shall promptly notify the County, and shall assist the County in obtaining repair or replacement of the item. The Contractor shall be fully responsible if it fails to perform such inspection or otherwise accepts defective or non-conforming material or equipment. The Contractor shall ensure that materials requisitioned have been reviewed by the Architect and comply with specifications.

(10) The Contractor warrants Sales Tax Recovery Items the same as all other materials and equipment furnished by the Contractor and nothing in this Section shall alter or modify the Contractor obligations under the Contract relative to warranties.

(11) The Contractor shall purchase and maintain Builder's Risk insurance sufficient to protect against loss of or damage to Sales Tax Recovery Items. Such insurance shall cover the full value of any Sales Tax Recovery Items not yet incorporated into the Project starting from the moment of material delivery to the project site.

(12) The Contractor shall be liable for any interruption or delay in connection with Sales Tax Recovery Items.

(13) The Contractor shall provide the County's Representative with a monthly report documenting the amount and nature of Sales Tax Recovery Items accepted by the Contractor. The Contractor shall match all material and equipment to purchase orders, invoices, delivery tickets, and inspection and acceptance reports. The Contractor shall also obtain lien waivers and other releases from suppliers. Upon receipt of appropriate documentation from the Contractor, payments will be made directly by the County to the appropriate supplier in accordance to the Purchase Order's terms and conditions.

(14) The Contractor shall maintain records of all County Sales Tax Recovery purchase items incorporated into the Work. These records shall be available for inspection by the County upon request.