

**SEMINOLE COUNTY GOVERNMENT  
AGENDA MEMORANDUM**

**SUBJECT:** RFP-600679-09/BJC - Group Medical Benefits and FSA Administration

**DEPARTMENT:** Administrative Services

**DIVISION:** Purchasing and Contracts

**AUTHORIZED BY:** Frank Raymond

**CONTACT:** Betsy Cohen

**EXT:** 7112

**MOTION/RECOMMENDATION:**

Award of RFP-600679-09/BJC - Group Medical Benefits and FSA Administration as recommended by the Risk Management Committee on August 25, 2009.

County-wide

Ray Hooper

**BACKGROUND:**

RFP-600679-09/BJC will provide for Group Medical Benefits and FSA Administration. Seminole County Government, for full-time covered employees and retirees, requested proposals for health coverage on a fully insured and self-insured basis and FSA Administration. The County entertained the idea of an on/near site medical clinic as an option to reduce medical costs for its employees and the overall cost for care. The County requested providers to respond based on the County's current schedule of benefits and contracts, as closely as possible, and they were allowed to submit one alternative for the requested lines of coverage. Multiple year rate guarantees were part of the RFP documents. The project was publicly advertised and the County received the following proposals, based on the categories:

<b>GROUP MEDICAL INSURANCE</b>	<b>FSA</b>
AETNA	AETNA
BCBS	BCBS
UHC	Conexis
	UHC

The Evaluation Committee which consisted of Gregory Foppiani, Risk Program Manager/Administrative Services Department; Wendy Garrett, Benefits Coordinator/Administrative Services Department; Meloney Lung, Manager/Administrative Services Department; Frank Raymond, Director/Administrative Services Department, evaluated the proposals. Ms. Andria Herr, AGIS, consultant for Seminole County assisted the evaluation team.

Consideration was given to the proposed network, access to care, financial proposal, administration and customer service, contract considerations, benefits and account management. Best and final offers were requested from all three (3) Providers for group Medical Insurance.

Findings and evaluations from the Evaluation Committee were presented to the Risk

Management Executive Committee. The Risk Management Executive Committee consists of Commissioner Bob Dallari; Commissioner Carlton D. Henley; Commissioner Michael McLean; Cynthia Coto, County Manager; Joe Forte, Deputy County Manager; and Frank Raymond, Director, Administrative Services Department.

Staff will provide the recommendation from the Risk Management Committee from the August 25, 2009 meeting.

**STAFF RECOMMENDATION:**

Award of RFP-600679-09/BJC - Group Medical Benefits and FSA Administration as recommended by the Risk Management Committee on August 25, 2009.

<b>Additionally Reviewed By:</b> No additional reviews
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