

**SEMINOLE COUNTY GOVERNMENT  
AGENDA MEMORANDUM**

**SUBJECT:** Proprietary Source M-385-03/PWM - E-911 Lease Equipment Upgrade

**DEPARTMENT:** Administrative Services

**DIVISION:** Purchasing and Contracts

**AUTHORIZED BY:** Frank Raymond

**CONTACT:** Tammy Roberts

**EXT:** 7115

**MOTION/RECOMMENDATION:**

Extend E-911 Lease with BellSouth of Jacksonville for a period of six (6) months or until the current system is replaced with the new Viper System, at the current pricing, terms and conditions.

County-wide

Ray Hooper

**BACKGROUND:**

On July 22, 2003, the Seminole County Board of County Commissioners waived the procurement process and awarded Proprietary Source M-385-03/PWM - E-911 Lease Equipment Upgrade to BellSouth of Jacksonville. On June 10, 2008, the Board of County Commissioners extended this Proprietary Source for a period of six (6) months with a consecutive renewal option of six (6) additional months, allowing Seminole County time to purchase and implement the purchased E-911 Viper System. The implementation has not been completed and requires continue leasing from BellSouth of Jacksonville.

BellSouth of Jacksonville has agreed to extend the E-911 Lease at the current rate of \$59,025.00 per month until the new Viper System is in place which is estimated to be implemented by October 2009. Authorization for continuance will be reflected on the Purchase Order based on the approved budget.

**STAFF RECOMMENDATION:**

Staff recommends that the Board to extend E-911 Lease with BellSouth of Jacksonville for a period of six (6) month or until the current system is replaced with the new Viper System, at the current pricing, terms and conditions.

**ATTACHMENTS:**

1. Email support

<p><b>Additionally Reviewed By:</b> No additional reviews</p>
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## Roberts, Tammy

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**From:** Walker, Marti (Dina)  
**Sent:** Thursday, August 06, 2009 12:11 PM  
**To:** Roberts, Tammy; Smith, Debbie  
**Cc:** Cohen, Betsy  
**Subject:** FW: e-911 Lease Equipment Upgrade w/BellSouth (M-385-03)

Please see AT&T's response below. What would you like me to do? The new equipment will be in place by October.

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**From:** Gill, Thomas [mailto:tg5181@att.com]  
**Sent:** Thu 8/6/2009 11:47 AM  
**To:** Walker, Marti (Dina)  
**Subject:** RE: e-911 Lease Equipment Upgrade w/BellSouth (M-385-03)



Dina,

I can produce an addendum to extend the current lease for another 6 months if that's what you need. It'll take about a week to get it to you.

However, in light of the fact that you've already entered into a new contract for the Viper system, AT&T does not require this addendum and will keep your current rates in place for the next 6 months or until the current system is replaced with the Viper system.

Please let me know how you want to proceed.

Tom

*Thomas Gill*

Account Manager  
AT&T Business Solutions  
Tel: 407 245-2135  
Cell: 407 446-8170  
[thomas.gill@att.com](mailto:thomas.gill@att.com)

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**From:** Walker, Marti (Dina) [mailto:mwalker@seminolecountyfl.gov]  
**Sent:** Thursday, August 06, 2009 11:26 AM  
**To:** Gill, Thomas  
**Subject:** Fw: e-911 Lease Equipment Upgrade w/BellSouth (M-385-03)

Please see below

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**From:** Roberts, Tammy  
**To:** Smith, Debbie  
**Cc:** Walker, Marti (Dina); Cohen, Betsy  
**Sent:** Thu Aug 06 10:53:15 2009  
**Subject:** e-911 Lease Equipment Upgrade w/BellSouth (M-385-03)

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Debbie,

Per our conversation concerning PO 22071 with AT&T and in conjunction with M-385-03, which the BCC and BellSouth agreed to extend in 6 month increments for 2 six month periods has expired by its own term. In order to continue with this lease agreement, we will need the BCC approval. In order to present this to the BCC, I will need an addendum to the agreement (case number FL08-4508-00 [AT&T number]) from AT&T, Contact Tom Gill.

I need to know if there is an increase, if so, how much, and what will be the new monthly fee.  
How long is AT&T willing to extend this lease?

Attached is the BCC Agenda item from last year. I will basically need to address those figures plus the additional request for more time in this agenda, and need AT&T information to support the request.

Thanks.

Tammy Roberts, CPPB, Sr. Procurement Analyst  
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