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**SEMINOLE COUNTY GOVERNMENT  
AGENDA MEMORANDUM**

**SUBJECT:** Professional Services: PS-1903-07/BLH - Master Agreement for Continuing Professional Services for Landscape Architecture and Irrigation Design Services

**DEPARTMENT:** Administrative Services

**DIVISION:** Purchasing and Contracts

**AUTHORIZED BY:** Frank Raymond

**CONTACT:** Lisa Riner

**EXT:** 7113

**MOTION/RECOMMENDATION:**

Approve the ranking list and authorize staff to negotiate rates for PS-1903-07/BLH - Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services with Miller Legg of Winter Park, Florida and David Wickham & Associates, Inc. of Lake Mary, Florida.

County-wide

Ray Hooper

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**BACKGROUND:**

PS-1903-07/BLH will provide for Landscape Architecture and Irrigation Design Services for miscellaneous public projects to be identified throughout the year. Typical projects that require these services include, but are not limited to, roadway corridors, landscape and "hardscape" features, signage, walls, planters, decorative paving, lighting, etc., and building site work.

The project was publicly advertised and the County received seven (7) submittals (listed alphabetically):

CPH Engineers, Inc.  
David Wickham & Associates, Inc.  
Glatting Jackson Kercher Angin, Inc.  
Landscape Designs, LLC  
Miller Legg  
Native Florida Consulting, Inc.  
Stantec Planning & Landscape Architecture PC

The Evaluation Committee, which consisted of Jerry McCollum, County Engineer, Public Works, Antoine Khoury, Assistant County Engineer, Public Works, Mark Lichtenheld, Public Works, and Bryan Nipe, Program Manager, Leisure Services, evaluated the submittals. Consideration was given to approach/understanding of the project, qualifications of proposed personnel and the firm, similar project experience, and location of the firm. The Committee agreed to interview the following four (4) firms (listed alphabetically):

David Wickham & Associates, Inc.  
Glatting Jackson Kercher Anglin, Inc.  
Miller Legg  
Native Florida Consulting, Inc.

The Committee interviewed the four (4) short-listed firms giving consideration to their ability to design for xeric or extremely dry habitat conditions, construction documents preparation and constructability reviews, irrigation design and staff resources, understanding of FDOT standards for roadway design, and innovative and cost-saving ideas. The backup documentation includes the Tabulation Sheet, the Evaluation Consensus Sheet, and the Presentation Consensus and Score Sheets.

The Committee recommends that the Board approve the ranking list below and authorize staff to negotiate rates with the top-ranked firms, Miller Legg of Winter Park, Florida and David Wickham & Associates, Inc. of Lake Mary, Florida, in accordance with F.S. 287.055, the Consultants Competitive Negotiation Act (CCNA).

1. Miller Legg
2. David Wickham & Associates
3. Native Florida Consulting, Inc.
4. Glatting Jackson Kercher Anglin, Inc.

**STAFF RECOMMENDATION:**

Staff recommends that the Board approve the ranking list and authorize staff to negotiate rates for PS-1903-07/BLH - Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services with Miller Legg of Winter Park, Florida and David Wickham & Associates, Inc. of Lake Mary, Florida.

**ATTACHMENTS:**

1. PS-1903-07\_LKR Agenda Backup

**Additionally Reviewed By:**

County Attorney Review ( Ann Colby )

**B.C.C. - SEMINOLE COUNTY, FL  
PS TABULATION SHEET**

PS NUMBER: PS-1903-07/BLH  
 PS TITLE : Master Agreement for Continuing Professional Services  
 for Landscape Architecture and Irrigation Design  
 Services  
 DATE: April 11, 2007 TIME: 2:00 P.M.

ALL SUBMITTALS ACCEPTED BY SEMINOLE COUNTY ARE SUBJECT TO THE COUNTY'S TERMS AND CONDITIONS AND ANY AND ALL ADDITIONAL TERMS AND CONDITIONS SUBMITTED BY THE PROPOSERS ARE REJECTED AND SHALL HAVE NO FORCE AND EFFECT. PS DOCUMENTS FROM THE PROPOSERS LISTED HEREIN ARE THE ONLY SUBMITTALS RECEIVED TIMELY AS OF THE ABOVE OPENING DATE AND TIME. ALL OTHER PS DOCUMENTS SUBMITTED IN RESPONSE TO THIS SOLICITATION, IF ANY, ARE HEREBY REJECTED AS LATE.

RESPONSE -1-	RESPONSE -2-	RESPONSE -3-	RESPONSE -4-
CPH Engineers, Inc. 500 West Fulton Street Sanford, FL 32771  Nikhil Jindal (407) 322-6841 – Phone (407) 330-0639 – Fax	David Wickham & Associates, Inc. 722 Powderhorn Circle Lake Mary, FL 32746-5113  David Wickham (407) 328-1586 – Phone (407) 328-1586 – Fax	Glattig Jackson Kercher Anglin, Inc. 120 N. Orange Ave. Orlando, FL 32801  Gary Warner (407) 843-6552 – Phone (407) 839-1789 – Fax	Landscape Designs, LLC 4465 Gabriella Lane Winter Park, FL 32792  Carl J. Kelly, Jr. (407) 484-3414 – Phone (407) 671-1604 – Fax
RESPONSE -5-	RESPONSE -6-	RESPONSE -7-	
Miller Legg 631 S. Orange Avenue #200 Winter Park, FL 32789  Robert Fraser (407) 629-8880 – Phone (407) 629-7883 – Fax	Native Florida Consulting, Inc. Landscape Architecture 311 S. Glenwood Ave. Orlando, FL 32803  Karina Veaudry (407) 895-8446 – Phone (407) 895-8774 – Fax	Stantec Planning & Landscape Architecture PC 4305 Neptune Road St. Cloud, FL 34769  Michael Urchuk (407) 892-3214 – Phone (407) 892-4648 – Fax	

Tabulated by Lisa Riner, Senior Procurement Analyst (Posted by Lisa Riner April 12, 2007 at 9:15 a.m. Eastern)

Evaluation Committee Meeting: May 10, 2007 at 10:00 a.m. - Reflections Bldg., Lake Jessup Conference Room, 520 W Lake Mary Blvd, Sanford, FL 32773  
 (Posted by Lisa Riner April 12, 2007 at 9:15 a.m. Eastern)

Committee agreed to short-list the following four (4) firms:  
 (Posted by Lisa Riner May 11, 2007 at 9:00 a.m. Eastern)

- David Wickham & Associates
- Glattig Jackson Kercher Anglin, Inc.
- Miller Legg
- Native Florida Consulting, Inc.

Phone Presentations/Interviews: **August 3, 2007** at 9:45 a.m. **\*\*\*PLEASE NOTE NEW DATE AND REVISED TIMES\*\*\***

Jerry McCollum's Office (County Engineer), 520 W. Lake Mary Blvd., Sanford, FL 32773

(Posted by Lisa Riner May 11, 2007 at 9:00 a.m. Eastern, Revised by Lisa Riner May 15, 2007 at 8:45 a.m. Eastern, Revised by Lisa Riner June 13, 2007 at 1:35 p.m. Eastern, Revised by Lisa Riner June 14, 2007 at 2:30 p.m. Eastern)

David Wickham & Associates	9:45-10:10 a.m.
Glattig Jackson Kercher Anglin, Inc.	10:15-10:40 a.m.
Miller Legg	10:45-11:10 a.m.
Native Florida Consulting, Inc.	11:15-11:40 a.m.

Board of County Commissioners Agenda Date - Request Approval to Negotiate (Ranked):  
(Posted by Lisa Riner August 3, 2007 at 1:20 p.m. Eastern)

August 28, 2007

1. Miller Legg
2. David Wickham & Associates
3. Native Florida Consulting, Inc.
4. Glatting Jackson Kercher Anglin, Inc.

Board of County Commissioners Agenda Date – Award: TBD

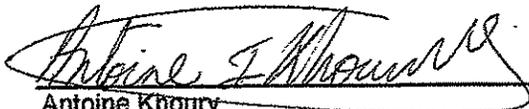
**EVALUATION RANKINGS**

**PS-1903-07/BLH- Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services**

	A. Khoury	B. Nipe	M. Lichtenheld	J. McCollum	TOTAL POINTS	RANKING
CPH Engineers, Inc.	6	3	5	6	20	5
David Wickham & Associates, Inc.	2	5	3	3	13	3
Glatting Jackson Kercher Anglin, Inc.	1	4	6	1	12	2
Landscape Designs, LLC	6	7	1	7	21	6
Miller Legg	3	1	4	2	10	1
Native Florida Consulting, Inc.	5	2	2	5	14	4
Stantec Planning and Landscape	4	6	7	4	21	6

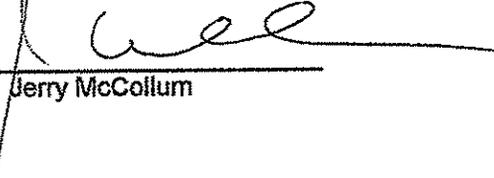
The Evaluation Committee agrees to short-list the following firms:

Miller Legg  
Glatting Jackson Kercher Anglin, Inc.  
David Wickham & Associates  
Native Florida Consulting, Inc.

  
Antoine Khoury

  
Bryan Nipe

  
Mark Lichtenheld

  
Jerry McCollum

LIZA

**Presentation**

**PS-1903-07/BLH--Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services**

**SUBMITTAL COMPANY NAME: David Wickham & Associates**

**QUALIFICATION COMMITTEE MEMBER: Antoine Khoury**

**INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:**

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

**Describe strengths, weaknesses and deficiencies to support your assessment.**

**Criteria: Project Approach (80%)**

**Criteria: Ability to design for xeric conditions (30%)**

*25 years of local experience, plant material setup  
County Standard, plant material, NATIVE PLANTS*

Score 90 21.0  
(0-100)

**Criteria: Construction documents preparation and constructability reviews (20%)**

*safety & sight distance knowledge. Done a lot of  
contractor coordination. CHANGE ORDER and  
very little.*

Score 95 19.0  
(0-100)

**Criteria: Irrigation Design and Staff Resources (20%)**

*President of Landscaping irrigation*

Score 88 17.6  
(0-100)

**Criteria: Understanding of FDOT standards for roadway design (10%)**

*Highly knowledgeable of standards*

Score 90 9.0  
(0-100)

**Criteria: Innovative and cost-saving ideas (20%)**

*Signing + solar lighting texture for hardscape 18.0  
Stay current with Trenchon new products at their  
cost.*

Score 90  
(0-100)

**TOTAL SCORE (0-100 Points)**

90.60

**RANKING**

1

**Presentation**

**PS-1903-07/BLH--Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services**

**SUBMITTAL COMPANY NAME:** Glatting Jackson Kercher Anglin, Inc.

**QUALIFICATION COMMITTEE MEMBER:** Antoine Khoury

**INSTRUCTIONS:** Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

**Describe strengths, weaknesses and deficiencies to support your assessment.**

**Criteria: Project Approach (80%)**

**Criteria: Ability to design for xeric conditions (30%)**

*Good understanding of xeric scope*

Score 85 25.5  
(0-100)

**Criteria: Construction documents preparation and constructability reviews (20%)**

*GATEWAY TO COUNTY PROJECTS*

Score 87 17.40  
(0-100)

**Criteria: Irrigation Design and Staff Resources (20%)**

*HORIZONTAL WELLS TN PONDS*

Score 85 17.00  
(0-100)

**Criteria: Understanding of FDOT standards for roadway design (10%)**

*DESIGN TO FDOT //*

Score 85 8.5  
(0-100)

**Criteria: Innovative and cost-saving ideas (20%)**

*Maintenance is critical*

Score 80 16.00  
(0-100)

TOTAL SCORE (0-100 Points)

84.4

RANKING

3

**Presentation**

**PS-1903-07/BLH--Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services**

**SUBMITTAL COMPANY NAME:** Miller Legg

**QUALIFICATION COMMITTEE MEMBER:** Antoine Khoury

**INSTRUCTIONS:** Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

**Describe strengths, weaknesses and deficiencies to support your assessment.**

**Criteria: Project Approach (80%)**

**Criteria: Ability to design for xeric conditions (30%)**

Max. Mulch Area. Reduce Gravel AREAS

Score 89 26.70  
(0-100)

**Criteria: Construction documents preparation and constructability reviews (20%)**

Good experience, Peer Review

Score 86 17.60  
(0-100)

**Criteria: Irrigation Design and Staff Resources (20%)**

Good experience

Score 89 17.8  
(0-100)

**Criteria: Understanding of FDOT standards for roadway design (10%)**

SIGHT DISTANCE

Score 87 8.7  
(0-100)

**Criteria: Innovative and cost-saving ideas (20%)**

Low 3-Road Software  
Design for Maintenance Long Term

Score 85 17.00  
(0-100)

**TOTAL SCORE (0-100 Points)**

87.80

**RANKING**

2

**Presentation**

**PS-1903-07/BLH—Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services**

**SUBMITTAL COMPANY NAME:** Native Florida Consulting, Inc.

**QUALIFICATION COMMITTEE MEMBER:** Antoine Khoury

**INSTRUCTIONS:** Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

**Describe strengths, weaknesses and deficiencies to support your assessment.**

**Criteria: Project Approach (80%)**

**Criteria: Ability to design for xeric conditions (30%)**

*NATIVE Plant Experience*

Score 80 21.0  
(0-100)

**Criteria: Construction documents preparation and constructability reviews (20%)**

*Done Some Work for Seminars*

Score 78 15.60  
(0-100)

**Criteria: Irrigation Design and Staff Resources (20%)**

*OK GOOD*

Score 78 15.60  
(0-100)

**Criteria: Understanding of FDOT standards for roadway design (10%)**

*Done Some Work for FDOT Knowledge*

Score 80 8.0  
(0-100)

**Criteria: Innovative and cost-saving ideas (20%)**

*Landscape Maintenance Plan to Limit Need for High Maintenance  
LEADS PROGRAM BUT NOT CERTIFIED*

Score 82 16.40  
(0-100)

**TOTAL SCORE (0-100 Points)**

79.60

**RANKING**

4

**Presentation**

**PS-1903-07/BLH--Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services**

**SUBMITTAL COMPANY NAME: David Wickham & Associates**

**QUALIFICATION COMMITTEE MEMBER: Mark Lichtenheld**

**INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:**

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

**Describe strengths, weaknesses and deficiencies to support your assessment.**

**Criteria: Project Approach (80%)**

**Criteria: Ability to design for xeric conditions (30%)**

*Prev. experience + New ideas.*  
*Choice of Native Plant materials; Green Images contact.*  
*Existing conditions & overcoming negative effects of constr.*  
 Score ~~98~~ 98 29.4  
 (0-100)

**Criteria: Construction documents preparation and constructability reviews (20%)**

*Prev. County & State Plans experience.*  
 Score 20 100 20.0  
 (0-100)

**Criteria: Irrigation Design and Staff Resources (20%)**

*Registered LA, Yes! Serves on State Board.*  
 Score 19 98 18.62  
 (0-100)

**Criteria: Understanding of FDOT standards for roadway design (10%)**

*RLA, + Prev. Experience -> Good!*  
 Score 10 100 10.0  
 (0-100)

**Criteria: Innovative and cost-saving ideas (20%)**

*Trys to stay current by Conf. attendance*  
*Cost-saving ideas; Solar Power, Hardscape,*  
*+ Contractor Coordination*  
 Score 9 95 19.0  
 (0-100)

**TOTAL SCORE (0-100 Points)**

~~97.02~~ 97.02

**RANKING**

1

**Presentation**

PS-1903-07/BLH-Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services

SUBMITTAL COMPANY NAME: Glatting Jackson Kercher Anglin, Inc.

Jay Hood  
Gary Warner

QUALIFICATION COMMITTEE MEMBER: Mark Lichtenheld

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

Alaqua  
Winter Garden; Park Ave.

Describe strengths, weaknesses and deficiencies to support your assessment.

Criteria: Project Approach (80%)

Certified Leads

Criteria: Ability to design for xeric conditions (30%)

Horizontal Sources/Wells/Ponds

Selective Plant Palette

Use of polymers

Score 80  
(0-100)

24.0

Criteria: Construction documents preparation and constructability reviews (20%)

Previous experience

Over Achieving Goals

Score 80  
(0-100)

16.0

Criteria: Irrigation Design and Staff Resources (20%)

150 person Firm/ Multi-Discipline

Score 95  
(0-100)

19.0

Criteria: Understanding of FDOT standards for roadway design (10%)

Gateway Projects/Winter Garden;

Context sensitive design

Score 90  
(0-100)

9.0

Criteria: Innovative and cost-saving ideas (20%)

Multi-Discipline; + Grant Writing Applications  
Attention to Budget;

Examples Haines City } Neighborhood Park  
Lakeland

Score 90  
(0-100)

18.0

TOTAL SCORE (0-100 Points)

86.00

RANKING

4

**Presentation**

**PS-1903-07/BLH-Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services**

SUBMITTAL COMPANY NAME: Miller Legg

QUALIFICATION COMMITTEE MEMBER: Mark Lichtenheld.

*John Walls*  
*Rob Fraser*  
*Chris Keller*

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

Describe strengths, weaknesses and deficiencies to support your assessment.

**Criteria: Project Approach (80%)**

Criteria: Ability to design for xeric conditions (30%)

*Prev. experience / Site Analysis*

Score 95 28.50  
(0-100)

Criteria: Construction documents preparation and constructability reviews (20%)

*Maint. guidelines included / previous FDOT experience*

Score 95 19.00  
(0-100)

Criteria: Irrigation Design and Staff Resources (20%)

*Sub-Contract / Mausem Consulting  
Aaron Smith*

Score 95 19.00  
(0-100)

Criteria: Understanding of FDOT standards for roadway design (10%)

*Firm grasp of Stds / Prev. experience*

Score 95 9.5  
(0-100)

Criteria: Innovative and cost-saving ideas (20%)

*PMSJ; Training / Valve Engineer  
Incl. Maint. considerations in Design  
+ Land F/x Software*

Score 95 27.00  
(0-100)

*Staff 7-14 / 4-RLA's*

TOTAL SCORE (0-100 Points)

95

RANKING

2

**Presentation**

**PS-1903-07/BLH-Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services**

SUBMITTAL COMPANY NAME: Native Florida Consulting, Inc.

QUALIFICATION COMMITTEE MEMBER: Mark Lichtenheld

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

Describe strengths, weaknesses and deficiencies to support your assessment.

**Criteria: Project Approach (80%)**

Criteria: Ability to design for xeric conditions (30%)

*Karina, & Mark J / Native Plant Specialists*  
*Lucina / Staff Experience* → *Jim Thomas / BioSphere*

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Score 90 27.0  
(0-100)

Criteria: Construction documents preparation and constructability reviews (20%)

*3-layer Quality / Team concept*

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Score 90 18.0  
(0-100)

Criteria: Irrigation Design and Staff Resources (20%)

*Cornelia*

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Score ~~85~~ 80 16.0  
(0-100)

Criteria: Understanding of FDOT standards for roadway design (10%)

*Prev. Experience + FDOT Refs/Contacts*

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Score 80 8.0  
(0-100)

Criteria: Innovative and cost-saving ideas (20%)

*Sustainable Design; L/Scape Maint.*  
*Right Plants in Right Place*

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*Refs/Experience*  
*Winter Garden / LEED certified*  
*Lake Apopka / conservation*

Score 90 18.0  
(0-100)

TOTAL SCORE (0-100 Points)

87.00

RANKING

3

**Presentation**

**PS-1903-07/BLH—Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services**

**SUBMITTAL COMPANY NAME: David Wickham & Associates**

**QUALIFICATION COMMITTEE MEMBER: Jerry McCollum**

**INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:**

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

**Describe strengths, weaknesses and deficiencies to support your assessment.**

**Criteria: Project Approach (80%)**

**Criteria: Ability to design for xeric conditions (30%)**

Setup landscape standards for County. 23.4  
 Wood (+) Knowledge  
 \_\_\_\_\_  
 \_\_\_\_\_  
**Score 78**  
 (0-100)

**Criteria: Construction documents preparation and constructability reviews (20%)**

Have had numerous FDOT approvals 16.0  
 Very good  
 \_\_\_\_\_  
 \_\_\_\_\_  
**Score 80**  
 (0-100)

**Criteria: Irrigation Design and Staff Resources (20%)**

Very extensive knowledge 16.0  
 Very good  
 \_\_\_\_\_  
 \_\_\_\_\_  
**Score 80**  
 (0-100)

**Criteria: Understanding of FDOT standards for roadway design (10%)**

Understands FDOT criteria very well. 8.2  
 Very good (+)  
 \_\_\_\_\_  
 \_\_\_\_\_  
**Score 82**  
 (0-100)

**Criteria: Innovative and cost-saving ideas (20%)**

Solar power & Textured pavements 15.0  
 Good  
 \_\_\_\_\_  
 \_\_\_\_\_  
**Score 75**  
 (0-100)

**TOTAL SCORE (0-100 Points)**

78.6

**RANKING**

2

**Presentation**

**PS-1903-07/BLH-Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services**

**SUBMITTAL COMPANY NAME:** Glatting Jackson Kercher Anglin, Inc.

**QUALIFICATION COMMITTEE MEMBER:** Jerry McCollum

**INSTRUCTIONS:** Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

*General  
Design  
Process*

**Describe strengths, weaknesses and deficiencies to support your assessment.**

**Criteria: Project Approach (80%)** *Note: Covered their design process in detail but didn't address specifics that County*

**Criteria: Ability to design for xeric conditions (30%)**  
*Very general*

Score 72  
(0-100)

21.6

**Criteria: Construction documents preparation and constructability reviews (20%)**  
*Stressed ability to get plans done and built*

*Good*

Score 75  
(0-100)

15.0

**Criteria: Irrigation Design and Staff Resources (20%)**  
*Very general*

Score 72  
(0-100)

14.4

**Criteria: Understanding of FDOT standards for roadway design (10%)**  
*Done numerous projects with FDOT in Counties*

*Good*

Score 75  
(0-100)

7.5

**Criteria: Innovative and cost-saving ideas (20%)**  
*Stay within budget. Accurate cost estimate, Very general*

Score 72  
(0-100)

14.4

**TOTAL SCORE (0-100 Points)** 72.9

**RANKING** 4

**Presentation**  
**PS-1903-07/BLH--Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services**

**SUBMITTAL COMPANY NAME:** Miller Legg

**QUALIFICATION COMMITTEE MEMBER:** Jerry McCollum

**INSTRUCTIONS:** Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

**Describe strengths, weaknesses and deficiencies to support your assessment.**

<b>Criteria: Project Approach (80%)</b>		
<p align="center"><i>Very good coverage of form abilities prior to addressing specifics</i></p> <p><b>Criteria: Ability to design for xeric conditions (30%)</b></p> <p><i>Appropriate plants, Hydro zone issues, Assess soil conditions, Erosion maintenance</i></p>		
<b>Score</b>	<b>82</b>	24.6
	(0-100)	
<b>Criteria: Construction documents preparation and constructability reviews (20%)</b>		
<p><i>Very detailed including contractor reviews</i></p> <p><i>Very good (+)</i></p>		
<b>Score</b>	<b>82</b>	16.4
	(0-100)	
<b>Criteria: Irrigation Design and Staff Resources (20%)</b>		
<p><i>In house designer and also Masura Consulting</i></p> <p><i>Very good</i></p>		
<b>Score</b>	<b>80</b>	16.0
	(0-100)	
<b>Criteria: Understanding of FDOT standards for roadway design (10%)</b>		
<p><i>Dedicate staff person to FDOT plans, Done numerous plans for FDOT</i></p> <p><i>Very good (+)</i></p>		
<b>Score</b>	<b>82</b>	8.2
	(0-100)	
<b>Criteria: Innovative and cost-saving ideas (20%)</b>		
<p><i>Involve maintenance staff, Numerous ideas, Workable, following</i></p> <p><i>Very good (+)</i></p>		
<b>Score</b>	<b>82</b>	16.4
	(0-100)	

**TOTAL SCORE (0-100 Points)** 81.6

**RANKING** 1

Presentation

**PS-1903-07/BLH-Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services**

**SUBMITTAL COMPANY NAME:** Native Florida Consulting, Inc.

**QUALIFICATION COMMITTEE MEMBER:** Jerry McCollum

**INSTRUCTIONS:** Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

**Describe strengths, weaknesses and deficiencies to support your assessment.**

<u>Criteria: Project Approach (80%)</u>	<i>Covered qualifications of each individual</i>	
Criteria: Ability to design for xeric conditions (30%)	<i>Addressed very general</i>	21.6
		Score <u>72</u> (0-100)
Criteria: Construction documents preparation and constructability reviews (20%)	<i>Addressed very general</i>	14.4
		Score <u>72</u> (0-100)
Criteria: Irrigation Design and Staff Resources (20%)	<i>Have in-house staff Good</i>	15.0
		Score <u>75</u> (0-100)
Criteria: Understanding of FDOT standards for roadway design (10%)	<i>Have worked on numerous FDOT projects Good (+)</i>	7.6
		Score <u>76</u> (0-100)
<u>Criteria: Innovative and cost-saving ideas (20%)</u>	<i>Addressed very general Green products</i>	14.4
		Score <u>72</u> (0-100)

TOTAL SCORE (0-100 Points) 73.0  
RANKING 3

**Presentation**

**PS-1903-07/BLH—Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services**

RLA  
25 yrs local  
states board of irrigator  
ASLA state reg  
familiar w/ indexes  
small office

**SUBMITTAL COMPANY NAME:** David Wickham & Associates

**QUALIFICATION COMMITTEE MEMBER:** Bryan Nipe

**INSTRUCTIONS:** Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
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- Below 60 Unacceptable, Needs major help to be acceptable

**Describe strengths, weaknesses and deficiencies to support your assessment.**

Design for  
soil amendments?

**Criteria: Project Approach (80%)**

**Criteria: Ability to design for xeric conditions (30%)**

Helped set up standards for county landscapes.

Native Plants:

Masters in Parks & Rec. Design & Friends,

**Criteria: Construction documents preparation and constructability reviews (20%)**

Strives to create documents w/ little change order.

Score 90  
(0-100)

27.0

Score 85  
(0-100)

27.0

**Criteria: Irrigation Design and Staff Resources (20%)**

States he is top in state.

Score 95  
(0-100)

29.0

**Criteria: Understanding of FDOT standards for roadway design (10%)**

Soil amendments: lime rock issues?

Score 85  
(0-100)

8.5

**Criteria: Innovative and cost-saving ideas (20%)**

Solar and other innovative ~~sewer~~ methods for power.  
Use of ballards and other methods.

Score 60  
(0-100)

12.0

**TOTAL SCORE (0-100 Points)**

83.5

**RANKING**

4

**Presentation**

**PS-1903-07/BLH—Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services**

SUBMITTAL COMPANY NAME: Glatting Jackson Kercher Anglin Inc. *quest.*

*Soil amendments  
- use of natives in parks/trails  
shade/sun*

QUALIFICATION COMMITTEE MEMBER: Bryan Nipe

INSTRUCTIONS: Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
- 80 – 89 Excellent, Very Good, Solid in all respects.
- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

*- How could apply  
they green principles*

Describe strengths, weaknesses and deficiencies to support your assessment.

*Design process*

**Criteria: Project Approach (80%)**

**Criteria: Ability to design for xeric conditions (30%)**

*understanding  
alternative water sources  
ecologist on board  
Soil sampling for amendments  
use of excavation if needed / no talk about*

Score 90  
(0-100)

*27.0*

**Criteria: Construction documents preparation and constructability reviews (20%)**

*Strong focus on implementation*

Score 80  
(0-100)

*16.0*

**Criteria: Irrigation Design and Staff Resources (20%)**

*grant writing  
landscape beautification, highway, parks.  
community planners, landscape arch, engineers, ecologists  
horizontal well explanation:  
University Blvd. 32 in winter park office*

Score 80  
(0-100)

*16.0*

**Criteria: Understanding of FDOT standards for roadway design (10%)**

*DOT work  
Use DOT standards in work*

Score 80  
(0-100)

*8.0*

**Criteria: Innovative and cost-saving ideas (20%)**

*alternative water sources  
good use of natives and natural plantings in succession*

Score 95  
(0-100)

*19.0*

TOTAL SCORE (0-100 Points)

86.0

RANKING

3

*Parks to  
Open  
space  
studio*

*Systems  
Planning*

*Softball  
Complex*

*LEED  
Certified*

*S  
"D's"*

*-trail  
design*

**Presentation**

**PS-1903-07/BLH--Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services**

**SUBMITTAL COMPANY NAME:** Miller Legg

**QUALIFICATION COMMITTEE MEMBER:** Bryan Nipe

**INSTRUCTIONS:** Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
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- 70 – 79 Good, No major weaknesses, Fully Acceptable as is
- 60 – 69 Marginal, Weak, Workable but needs clarifications
- Below 60 Unacceptable, Needs major help to be acceptable

**Describe strengths, weaknesses and deficiencies to support your assessment.**

**Criteria: Project Approach (80%)**

**Criteria: Ability to design for xeric conditions (30%)**

*All design adheres to xeric. minimize topiaries, mass mulching  
ease of maint.*

Score 90 27.0  
(0-100)

**Criteria: Construction documents preparation and constructability reviews (20%)**

*good systems in place w/ internal programs*

Score 95 19.0  
(0-100)

**Criteria: Irrigation Design and Staff Resources (20%)**

*inside and outside sources.  
inhouse irrigation designers  
limit overspray  
4 PLAs in office*

Score 95 19.0  
(0-100)

**Criteria: Understanding of FDOT standards for roadway design (10%)**

*good past DOT experience  
design w/ not plan*

Score 90 9.0  
(0-100)

**Criteria: Innovative and cost-saving ideas (20%)**

*Value engineering  
Land ID - time cutting 25%. software*

Score 95 19.0  
(0-100)

**TOTAL SCORE (0-100 Points)**

93

**RANKING**

1

**Presentation**

**PS-1903-07/BLH-Master Agreement for Continuing Design Services for Landscape Architecture and Irrigation Design Services**

**SUBMITTAL COMPANY NAME:** Native Florida Consulting, Inc.

**QUALIFICATION COMMITTEE MEMBER:** Bryan Nipe

**INSTRUCTIONS:** Score each criterion from 1 to 100 based on the following general guidelines:

- 90 – 100 Outstanding, out-of-the-box, Innovative, Cost/Time Savings
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**Describe strengths, weaknesses and deficiencies to support your assessment.**

**Criteria: Project Approach (80%)**

**Criteria: Ability to design for xeric conditions (30%)**

- Ecology native plants water conservation  
Florida Native Plants Society  
Soil test w/ UF 1515  
Score 90 27.0  
(0-100)

**Criteria: Construction documents preparation and constructability reviews (20%)**

3 tiered process of plan reviews All plans are passed between  
LAs.  
Score 85 17.0  
(0-100)

**Criteria: Irrigation Design and Staff Resources (20%)**

New firm Experienced LAs  
Written maintenance plans  
Score 85 17.0  
(0-100)

**Criteria: Understanding of FDOT standards for roadway design (10%)**

- ~~know~~ Jeff Castor familiar w/ Seminole City  
not?  
Score 80 8.0  
(0-100)

**Criteria: Innovative and cost-saving ideas (20%)**

green products  
Not LEED cert. but teaches standards  
Score 90 18.0  
(0-100)

**TOTAL SCORE (0-100 Points)**

87.0

**RANKING**

2